

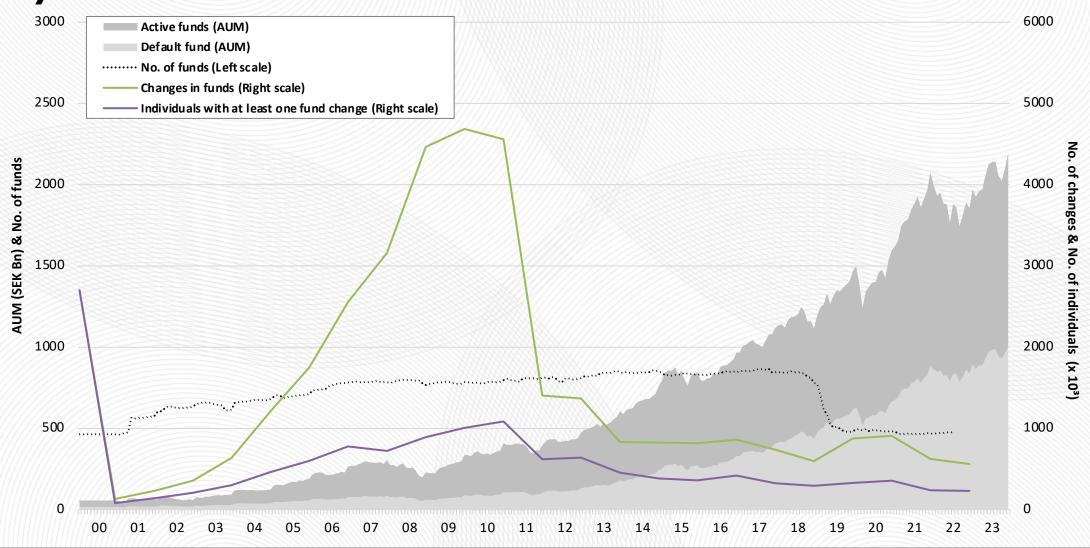
Choices in the Premium Pension System

Anders Anderson Swedish House of Finance

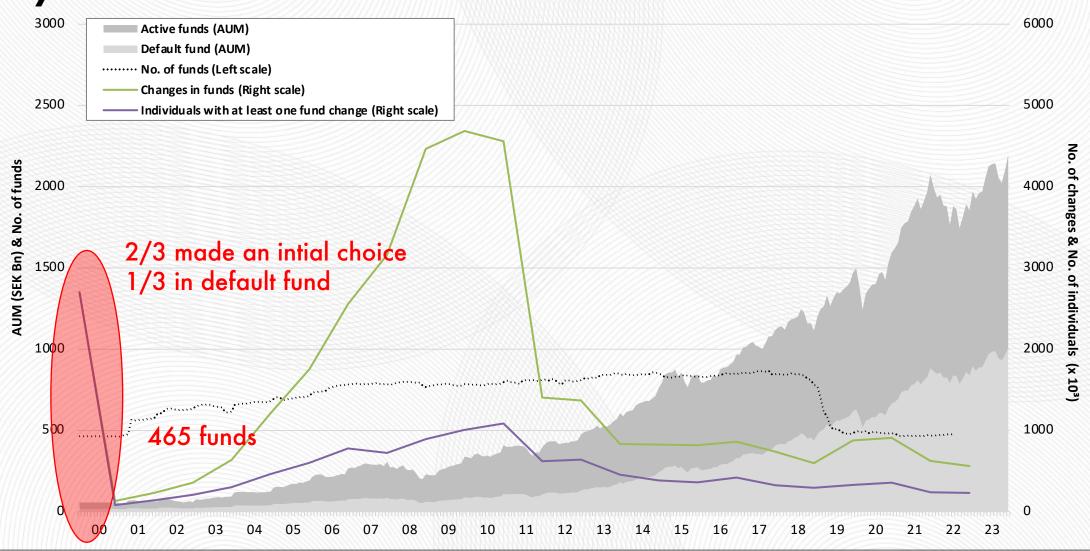
March 2024

2024-03-07

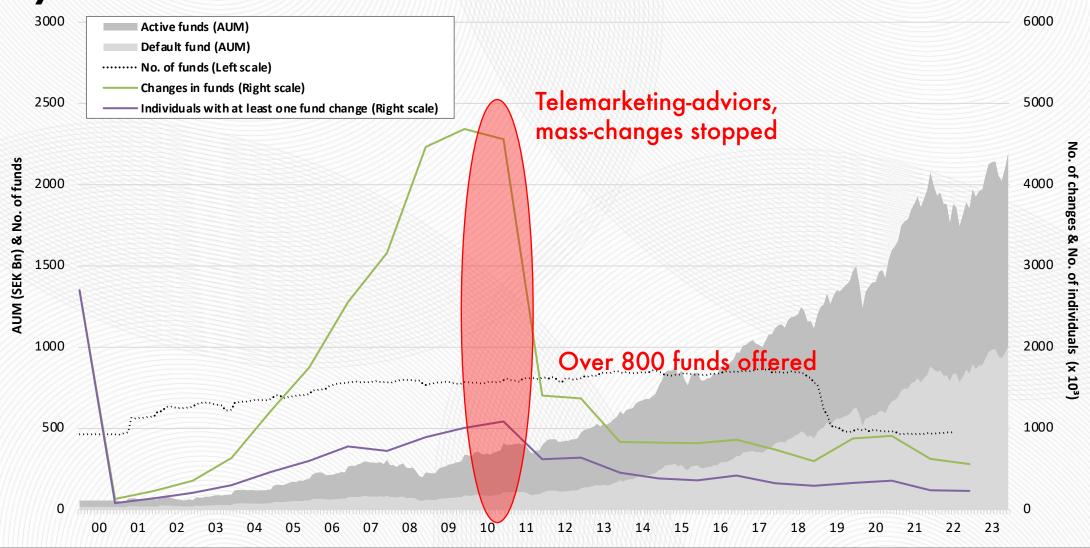




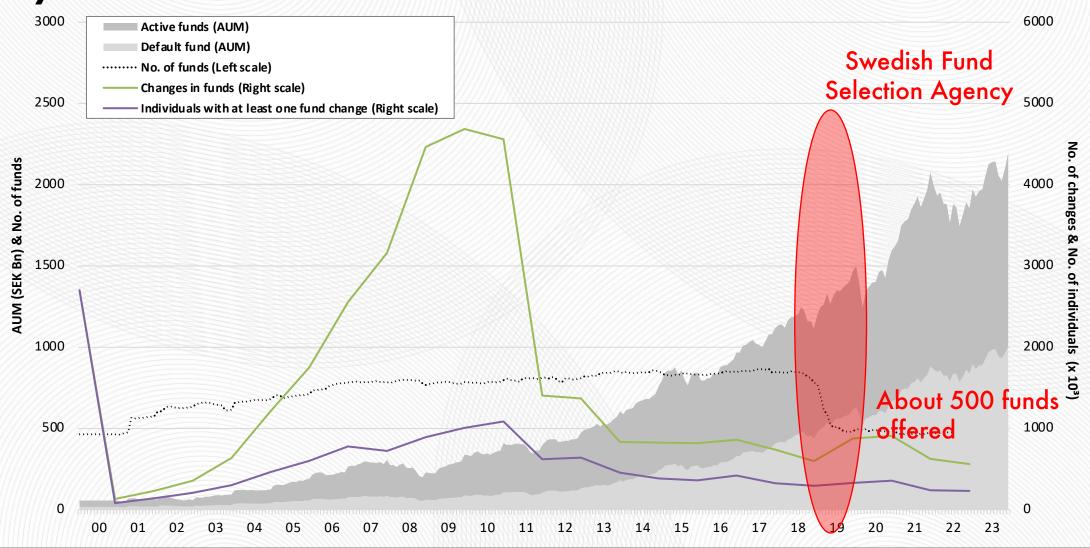






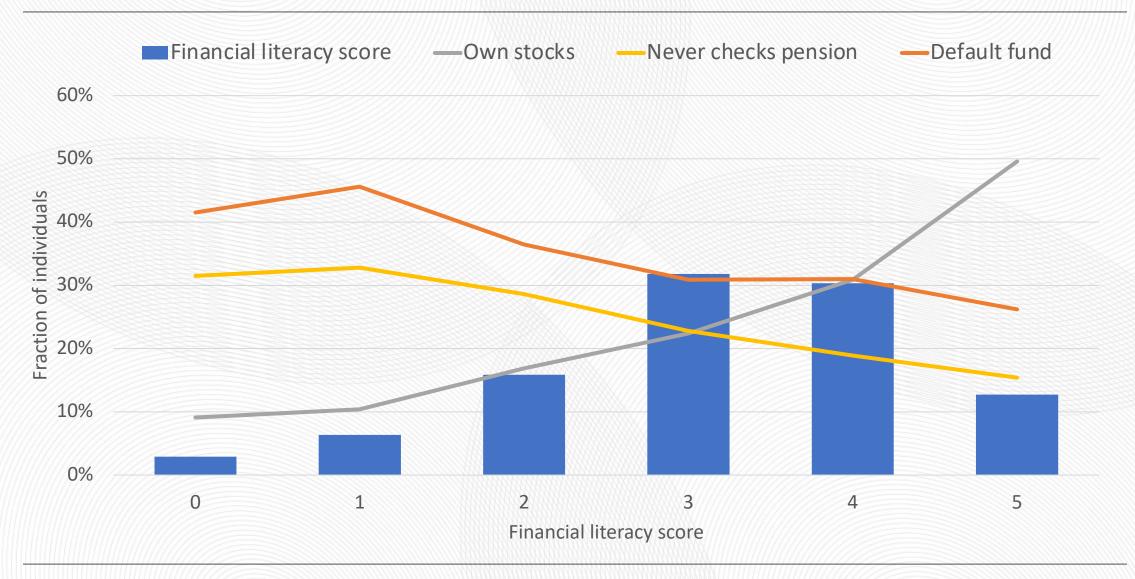






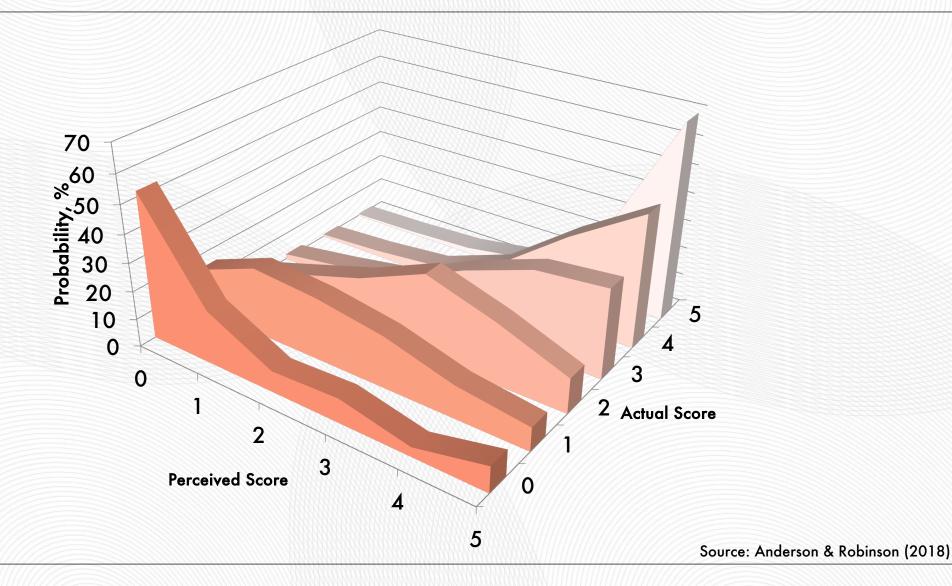
Financial literacy and engagement





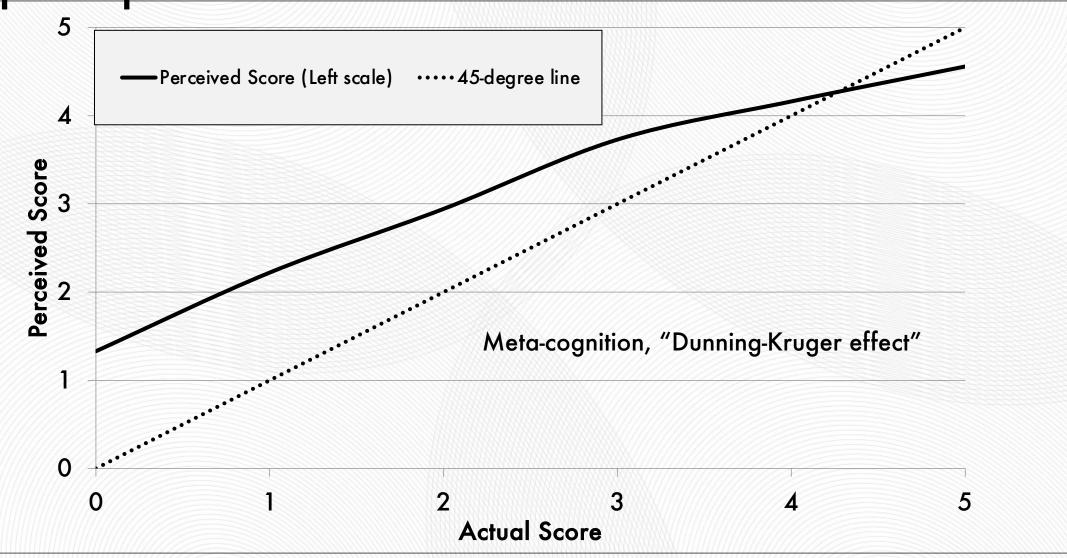
Self-perceptions of knowledge





MF beliefs, knowledge and selfperceptions

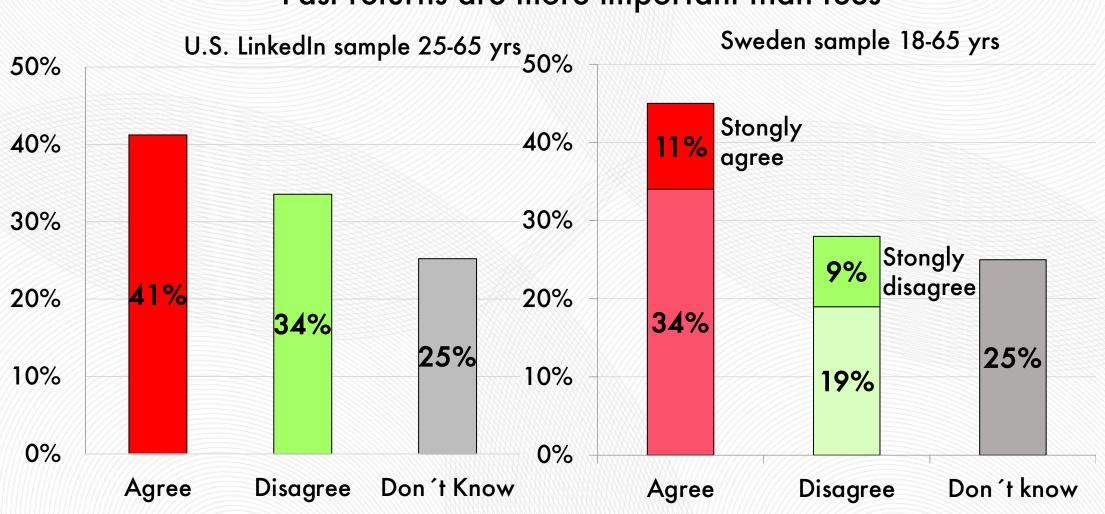




Mutual fund beliefs

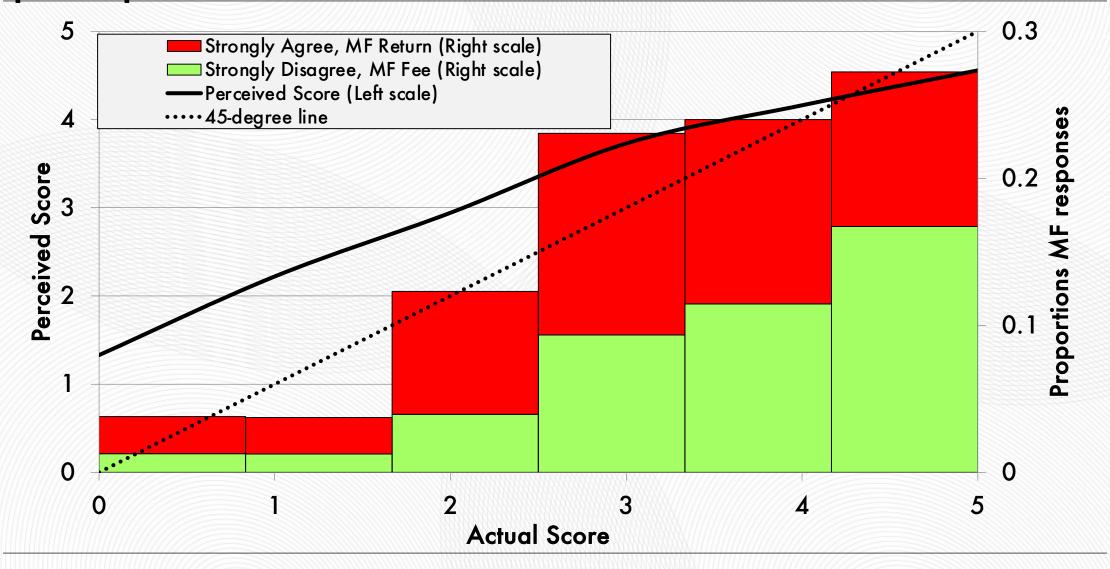


"Past returns are more important than fees"



MF beliefs, knowledge and selfperceptions

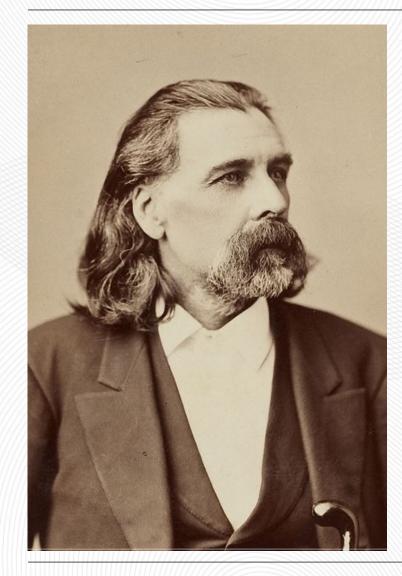




Final comments



- New policies are not created in a vacuum, they change:
 - Incentives
 - Behavior and response
- Financial knowledge is low
 - · And so is interest in financial planning
 - Decision inertia lack of financial engagement
- Knowledge and behavior
 - Confidence drives engagement
 - Mis-calibration increases the probability of making mistakes
 - Willingness to accept advice is negatively related to self-confidence



"It ain't what you don't know that gets you into trouble. It's what you know for sure that just ain't so"

- Josh Billings