

# Known knowns, known unknowns, and unknown unknowns

## What do we *know* about uncertainty?

Nicholas Bloom (Stanford University)

Stockholm, August 2023



# Widespread view that uncertainty matters

DJIA ▲ 18437.00 0.57% S&P 500 ▲ 2149.10 0.45% Nasdaq ▲ 5209.85 0.31% U.S. 10 Yr ▼ -31/32 Yield 1.969% Crude Oil ▼ 44.77 -0.47% Euro ▼ 1.0943 -0.73%

THE WALL STREET JOURNAL


Nicholas Bloom ▾

The New York Times

The New York Times

## *At the Front Lines of the Inflation Fight, Uncertainty Reigns*

Central bankers and economists gathered and, amid concerns about persistent inflation, wondered about all the things they still don't know.

 Share full article



 16

Macroeconomic stabilisation  
in a volatile inflation environment



# I have been working on Uncertainty for >25 years (since my PhD)

Review of Economic Studies (2007) 74, 391–415  
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0034-6527/07/00140391\$02.00

## Uncertainty and Investment Dynamics

NICK BLOOM

Stanford University, Centre for Economic Performance, and NBER

STEPHEN BOND

Institute for Fiscal Studies and University of Oxford



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Journal of Public Economics

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### Economic uncertainty before and during the COVID-19

Dave Altig<sup>a</sup>, Scott Baker<sup>b</sup>, Jose Maria Barrero<sup>c</sup>, Nicholas Bloom<sup>d,\*</sup>, Philip Julia Leather<sup>e</sup>, Brent Meyer<sup>a</sup>, Emil Mihaylov<sup>a</sup>, Paul Mizen<sup>g</sup>, Nicholas P. Pawel Smietanka<sup>e</sup>, Gregory Thwaites<sup>g</sup>

<sup>a</sup> Atlanta Federal Reserve Bank, United States of America

<sup>b</sup> Northwestern University, United States of America

<sup>c</sup> Instituto Tecnológico Autónomo de México, Mexico

<sup>d</sup> Stanford University, United States of America

<sup>e</sup> Bank of England, United Kingdom of Great Britain and Northern Ireland

<sup>f</sup> University of Chicago, United States of America

<sup>g</sup> University of Nottingham, United Kingdom of Great Britain and Northern Ireland

<sup>h</sup> University of Paris 1, France

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JEL classifications:  
D80  
E22  
E50

#### ABSTRACT

We consider several economic uncertainty indicators for the US and UK before and during the pandemic: implied stock market volatility, newspaper-based policy uncertainty, Twitter chatter, subjective uncertainty about business growth, forecaster disagreement about future model-based measure of macro uncertainty. Four results emerge. First, all indicators show a sharp increase in reaction to the pandemic and its economic fallout. Indeed, most indicators reach on record. Second, peak amplitudes differ greatly – from a 35% rise for the model-based measure (relative to January 2020) to a 20-fold rise in forecaster disagreement about US paths also differ: Implied volatility rose rapidly from late February, peaked in mid-March, March as stock prices began to recover. In contrast, broader measures of uncertainty plateaued, as job losses mounted, highlighting differences between Wall Street and Main Street. Fourth, in Cholesky-identified VAR models fit to monthly U.S. data, a COVID-size uncertainty shock shadows peak drops in industrial production of 12–19%.

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*Econometrica*, Vol. 77, No. 3 (May, 2009), 623–685

### THE IMPACT OF UNCERTAINTY SHOCKS

BY NICHOLAS BLOOM<sup>1</sup>

Uncertainty appears to jump up after major shocks like the Cuban Missile crisis, the assassination of JFK, the OPEC 1 oil-price shock, and the 9/11 terrorist attacks. This paper offers a structural framework to analyze the impact of these uncertainty shocks. I build a model with a time-varying second moment, which is numerically solved and



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## ECONOMETRICA

JOURNAL OF THE ECONOMETRIC SOCIETY

An International Society for the Advancement of Economic Theory in its Relation to Statistics and Mathematics

<http://www.econometricsociety.org/>

*Econometrica*, Vol. 86, No. 3 (May, 2018), 1031–1065

### REALLY UNCERTAIN BUSINESS CYCLES

NICHOLAS BLOOM  
*Dept. of Economics, Stanford University*

MAX FLOETOTTO  
*McKinsey & Company*

NIR JAIMOVICH  
*Dept. of Economics, University of Zurich*

ITAY SAPORTA-EKSTEN  
*Dept. of Economics, Tel Aviv University and Dept. Economics, University College London*

Uncertainty is an amorphous concept. It reflects uncertainty in the minds of consumers, managers, and policymakers about possible futures. It is also a broad concept, including uncertainty over the path of macro phenomena like GDP growth, micro phenomena like the growth rate of firms, and noneconomic events like war and climate change. In this essay, I address four questions about uncertainty.

First, what are some facts and patterns about economic uncertainty? Both macro and micro uncertainty appear to rise sharply in recessions and fall in booms. Uncertainty also varies heavily across countries—developing countries appear to have about one-third more macro uncertainty than developed countries.

Second, why does uncertainty vary during business cycles? The types of exogenous shocks that can cause recessions—like wars, oil price jumps, and financial

# Uncertainty is hard to measure.....so I'll show four approaches



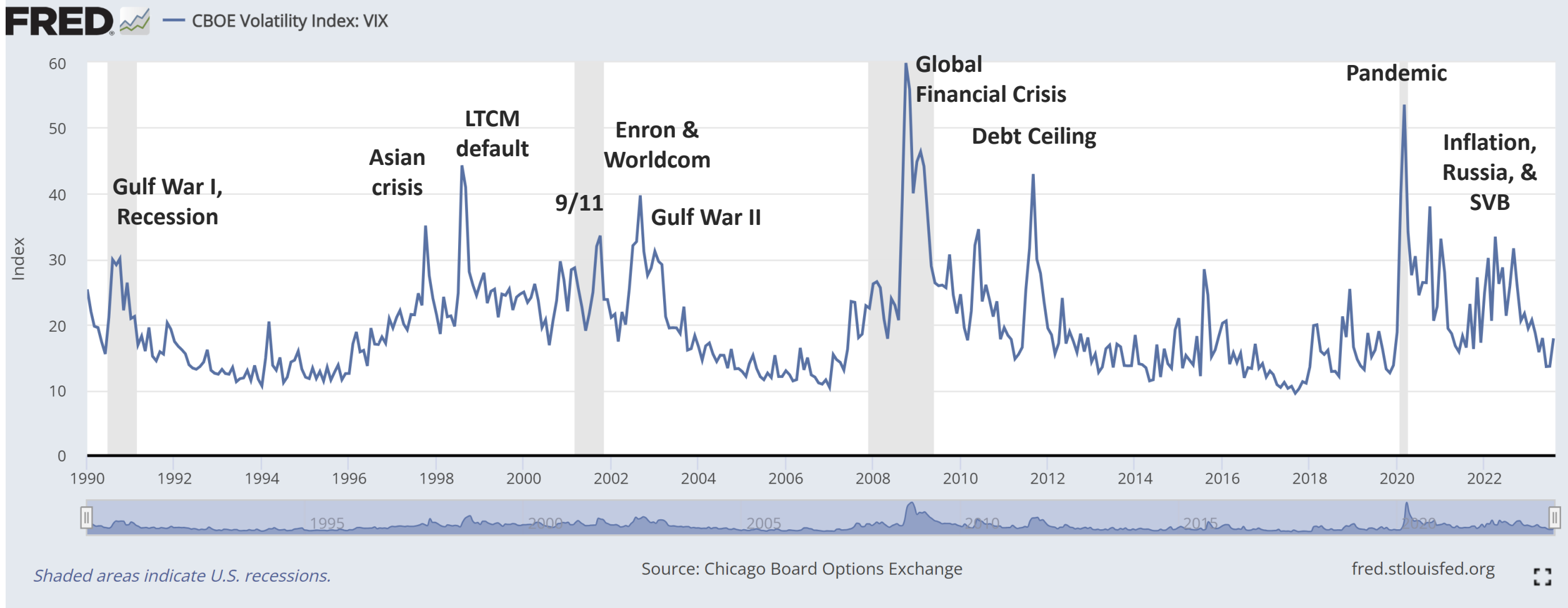
# Measuring Uncertainty Across Time and Countries

## - Financial Market Data

- Newspapers
- World Uncertainty Index
- Survey data



# VIX, 1 month forward S&P500 implied vol: classic uncertainty measure



**Pros:** Daily (available real-time) back to 1990

**Cons:** Mainly recessions & financials crisis, few emerging/developing countries

# Measuring Uncertainty Across Time and Countries

- Financial Market Data
- **Newspapers**
- World Uncertainty Index
- Survey data



# Increasing use of Newspapers as another measure of uncertainty

THE  
**QUARTERLY JOURNAL  
 OF ECONOMICS**

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Vol. 131      November 2016      Issue 4

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MEASURING ECONOMIC POLICY UNCERTAINTY\*

SCOTT R. BAKER  
 NICHOLAS BLOOM  
 STEVEN J. DAVIS


We develop a new index of economic policy uncertainty (EPU) based on newspaper coverage frequency. Several types of evidence—including human readings of 12,000 newspaper articles—indicate that our index proxies for movements in policy-related economic uncertainty. Our U.S. index spikes near tight presidential elections, Gulf Wars I and II, the 9/11 attacks, the failure of Lehman Brothers, the 2011 debt ceiling dispute, and other major battles over fiscal policy. Using firm-level data, we find that policy uncertainty is associated with greater stock price volatility and reduced investment and employment in policy-sensitive sectors like defense, health care, finance, and infrastructure construction. At the macro level, innovations in policy uncertainty foreshadow declines in investment, output, and employment in the United States and, in a panel vector autoregressive setting, for 12 major economies. Extending our U.S. index back to 1900, EPU rose dramatically in the 1930s (from late 1931) and has drifted upward since the 1960s. *JEL Codes:* D80, E22, E66, G18, L50.

\*We thank Adam Jorring, Kyle Kost, Abdulla Al-Kuwari, Sophie Biffar, Jörn Boehnke, Vladimir Dashkeyev, Olga Deriy, Eddie Dinh, Yuto Ezure, Robin Gong, Sonam Jindal, Ruben Kim, Sylvia Klosin, Jessica Koh, Peter Lajewski, David Nebiyu, Rebecca Sachs, Ipeei Shibata, Corinne Stephenson, Naoko Takeda, Melissa Tan, Sophie Wang, and Peter Xu for research assistance and the National Science Foundation, MacArthur Foundation, Sloan Foundation, Becker Friedman Institute, Initiative on Global Markets, and Stigler Center at the University of Chicago for financial support. We thank Ruedi Bachmann, Sanjai Bhagat, Vincent Bignon, Yongsung Chang, Vladimir Dashkeyev, Jesus Fernandez-Villaverde, Laurent Ferrara, Luis Garicano, Matt Gentzkow, Yuriy Gorodnichenko, Kevin Hassett, Takeo Hoshi, Greg Ip, Anil Kashyap, Patrick Kehoe, John Makin, Johannes Pfeifer, Meijun Qian, Itay Saporta, John Shoven, Sam Schulhofer-Wohl, Jesse Shapiro, Erik Sims, Stephen Terry, Cynthia Wu, and many seminar and conference audiences for comments. We also thank the referees and editors, Robert Barro and Larry Katz, for comments and suggestions.

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1593

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## ECONOMIC POLICY UNCERTAINTY

[Home](#)
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### EPU Indices

All Country-Level Data

<a href="#">Global</a>	<a href="#">USA</a>
<a href="#">Australia</a>	<a href="#">Belgium</a>
<a href="#">Brazil</a>	<a href="#">Canada</a>
<a href="#">Chile</a>	<a href="#">China</a>
<a href="#">Colombia</a>	<a href="#">Croatia</a>
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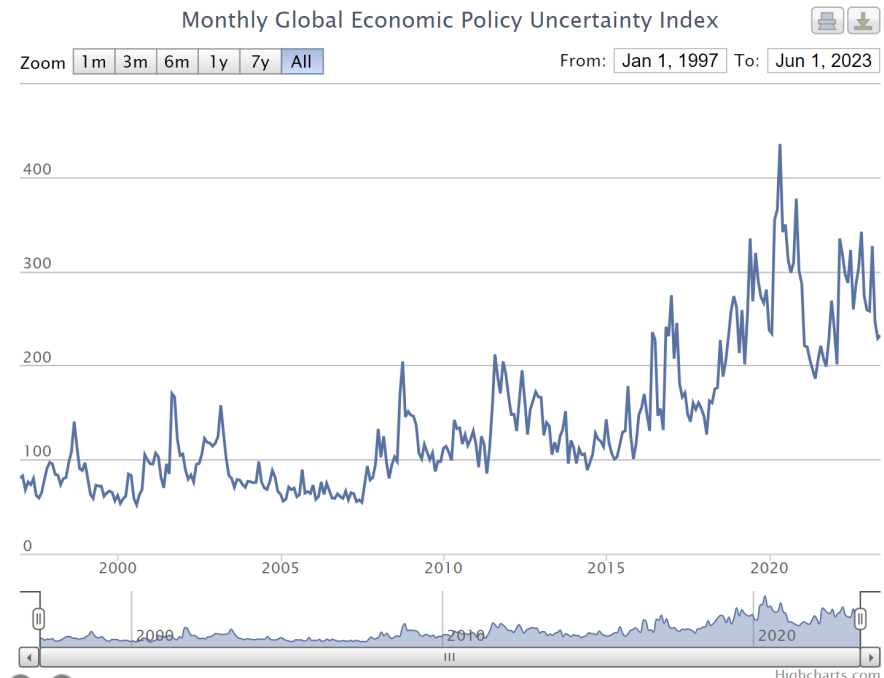
US State-Level EPU

### Economic Policy Uncertainty Index

We develop indices of economic policy uncertainty for countries around the world.

#### Monthly Global Economic Policy Uncertainty Index

Zoom 1m 3m 6m 1y 7y All
From: Jan 1, 1997 To: Jun 1, 2023



Highcharts.com

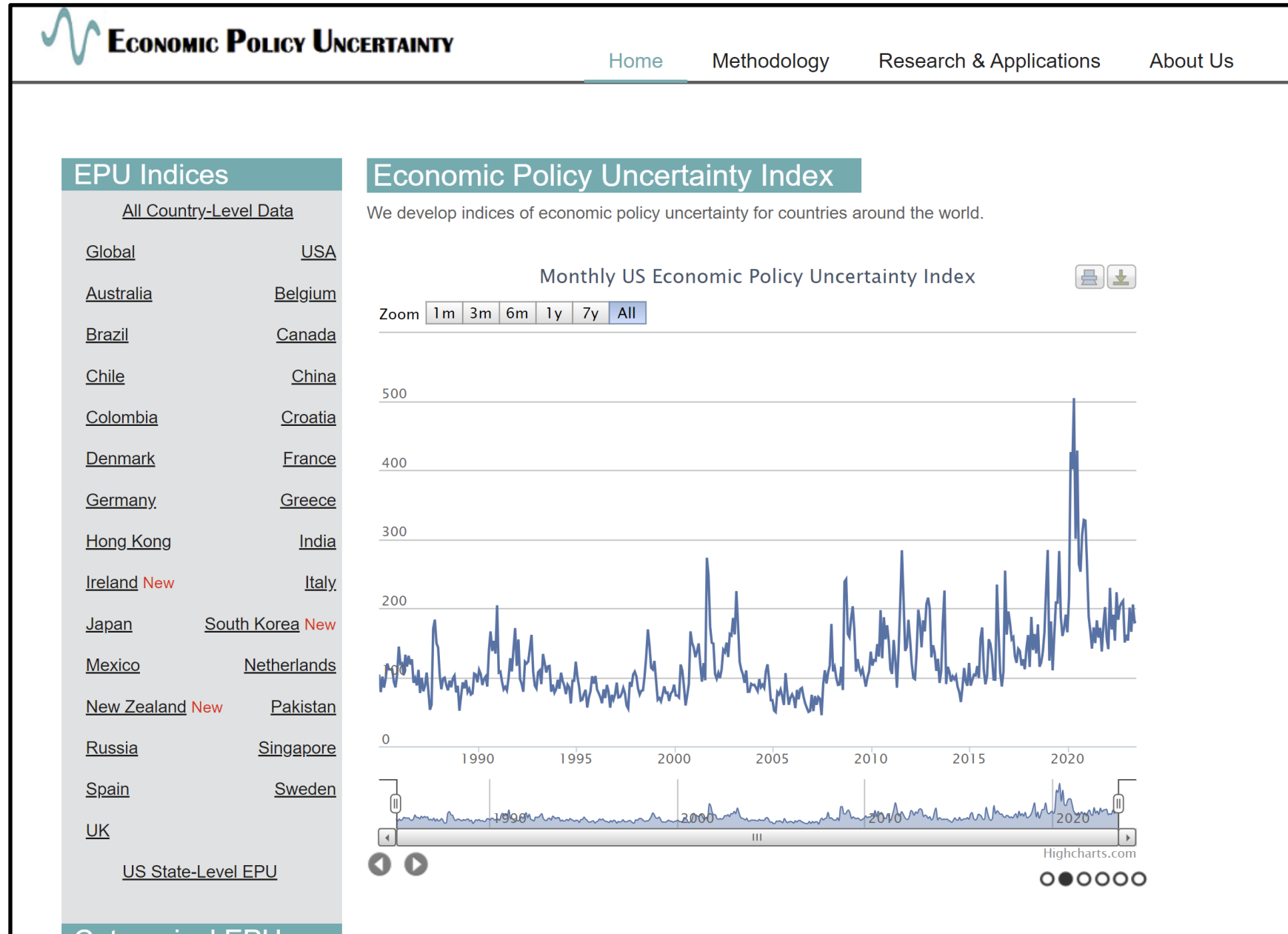


# This proxy for Economic Policy Uncertainty (EPU) comes from computer searches of newspapers

- US index: 10 major papers get monthly counts of articles with:
  - E** {economic or economy}, and
  - P** {regulation or deficit or federal reserve or congress or legislation or white house}, and
  - U** {uncertain or uncertainty}
- Divide the count for each month by the count of all articles
- Normalize and sum 10 papers to get the U.S monthly index

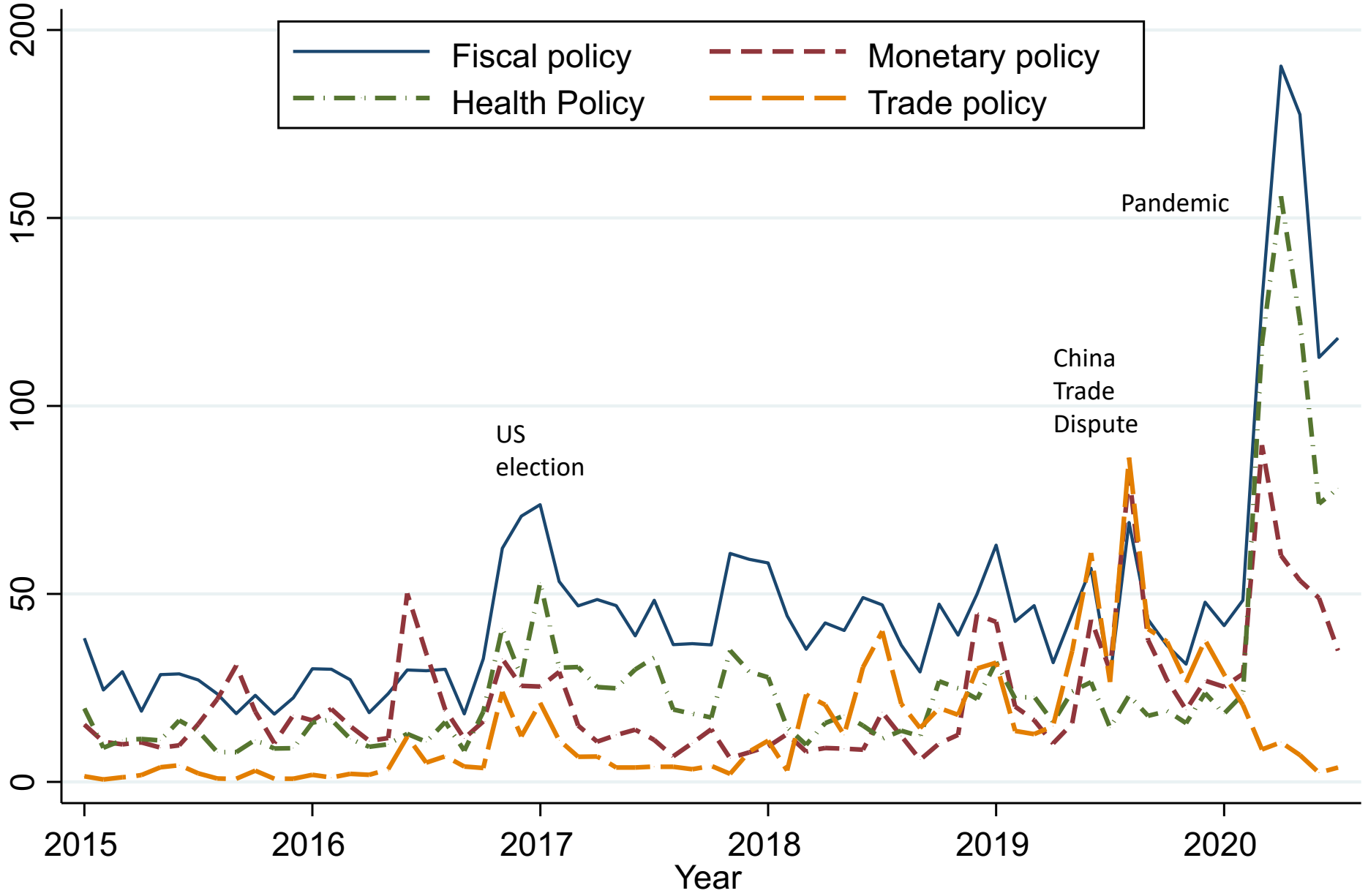


# US News-based economic policy uncertainty index



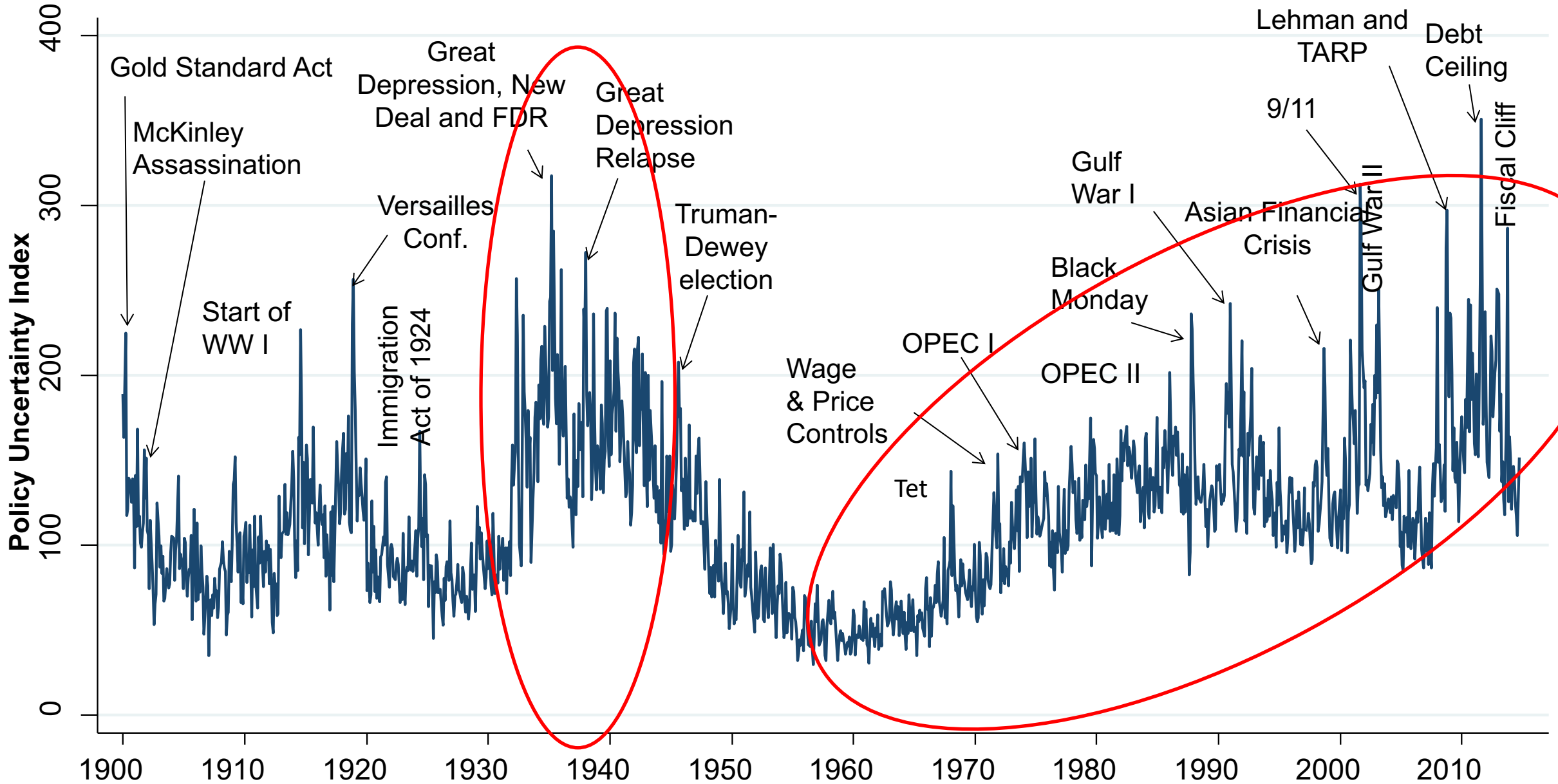
Source: "Measuring Economic Policy Uncertainty" by Scott R. Baker, Nicholas Bloom and Steven J. Davis, all data at [www.policyuncertainty.com](http://www.policyuncertainty.com). Data normalized to 100 prior to 2010. Downloaded from <https://fred.stlouisfed.org/series/USEPUINDXD#0>

# Can focus on areas of uncertainty, e.g. Health or Trade Policy



**Notes:** Weekly values for Economic Policy Uncertainty (EPU) index from [www.policyuncertainty.com](http://www.policyuncertainty.com). See Baker, Bloom and Davis (2016) for details of EPU index construction. We plot data from 1 January 2015 to 30 July, with categories showing large rises in 2020 or 2019 plotted. Note that the average of the four plotted categories from 1985-2019 is as follows: Fiscal Policy=45.7, Health=17.7, Monetary Policy=27.1, and Trade Policy=5.7. This highlights how the rise in health policy in 2020 and trade policy in 2019 are particularly striking given their otherwise relatively low level.

# Can also use the time series of newspapers to create a Historical EPU



**Notes:** Index reflects scaled monthly counts of articles in 6 major newspapers (Washington Post, Boston Globe, LA Times, NY Times, Wall Street Journal, and Chicago Tribune) that contain the same triple as in Figure 1, except the economy term set includes “business”, “commerce” and “industry” and the policy term set includes “tariffs” and “war”. Data normalized to 100 from 1900-2011.

# UK Policy Uncertainty Index

## EPU Indices

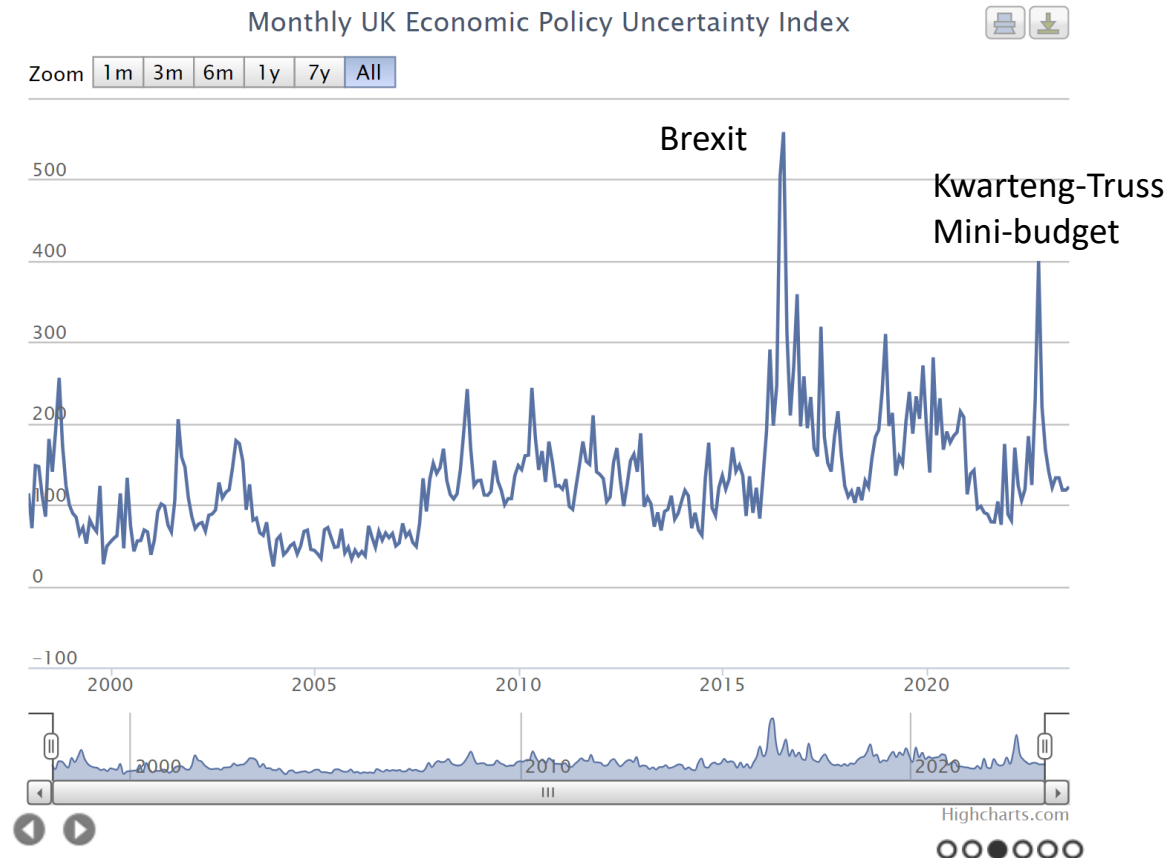
[All Country-Level Data](#)

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[US State-Level EPU](#)

## Economic Policy Uncertainty Index

We develop indices of economic policy uncertainty for countries around the world.



Source: "Measuring Economic Policy Uncertainty" by Scott R. Baker, Nicholas Bloom and Steven J. Davis, all data at [www.policyuncertainty.com](http://www.policyuncertainty.com). Data normalized to 100 prior to 2010. Downloaded from <https://fred.stlouisfed.org/series/USEPUINDXD#0>

Data from 11 UK papers

# India Economic Policy Uncertainty Index



ECONOMIC POLICY UNCERTAINTY

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## EPU Indices

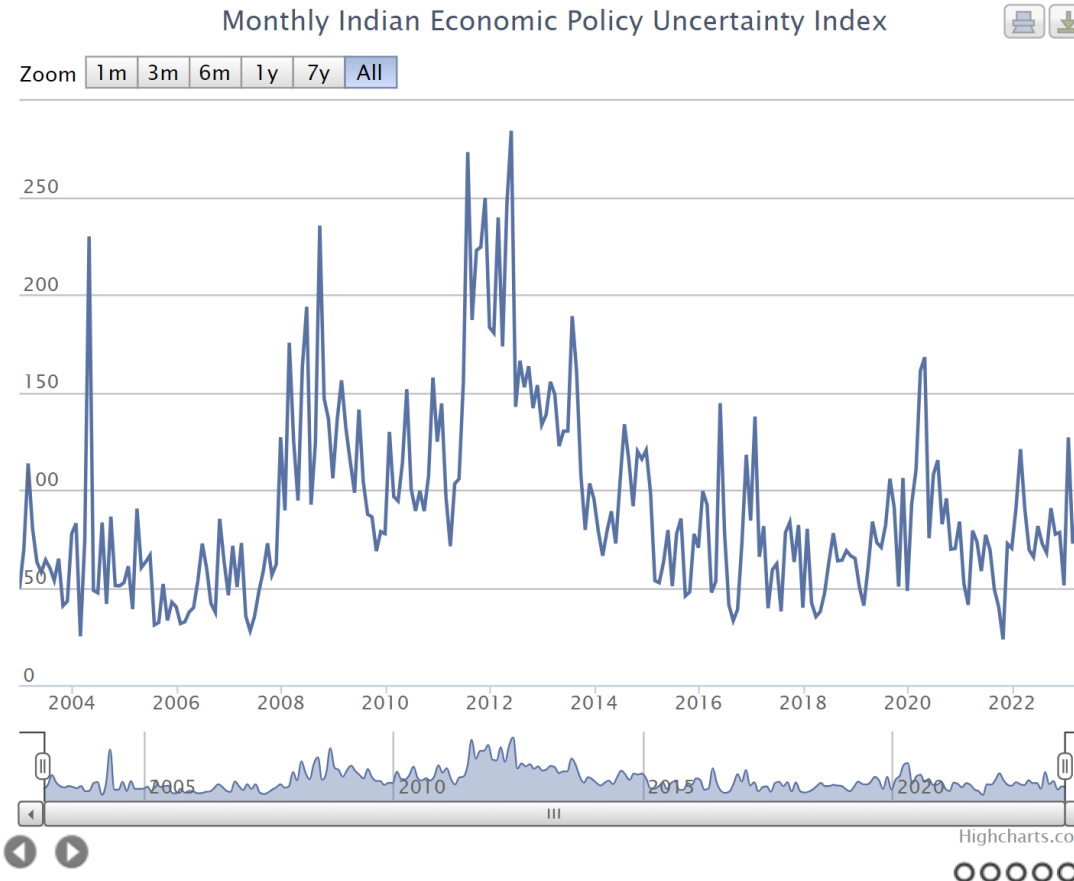
[All Country-Level Data](#)

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[US State-Level EPU](#)

## Economic Policy Uncertainty Index

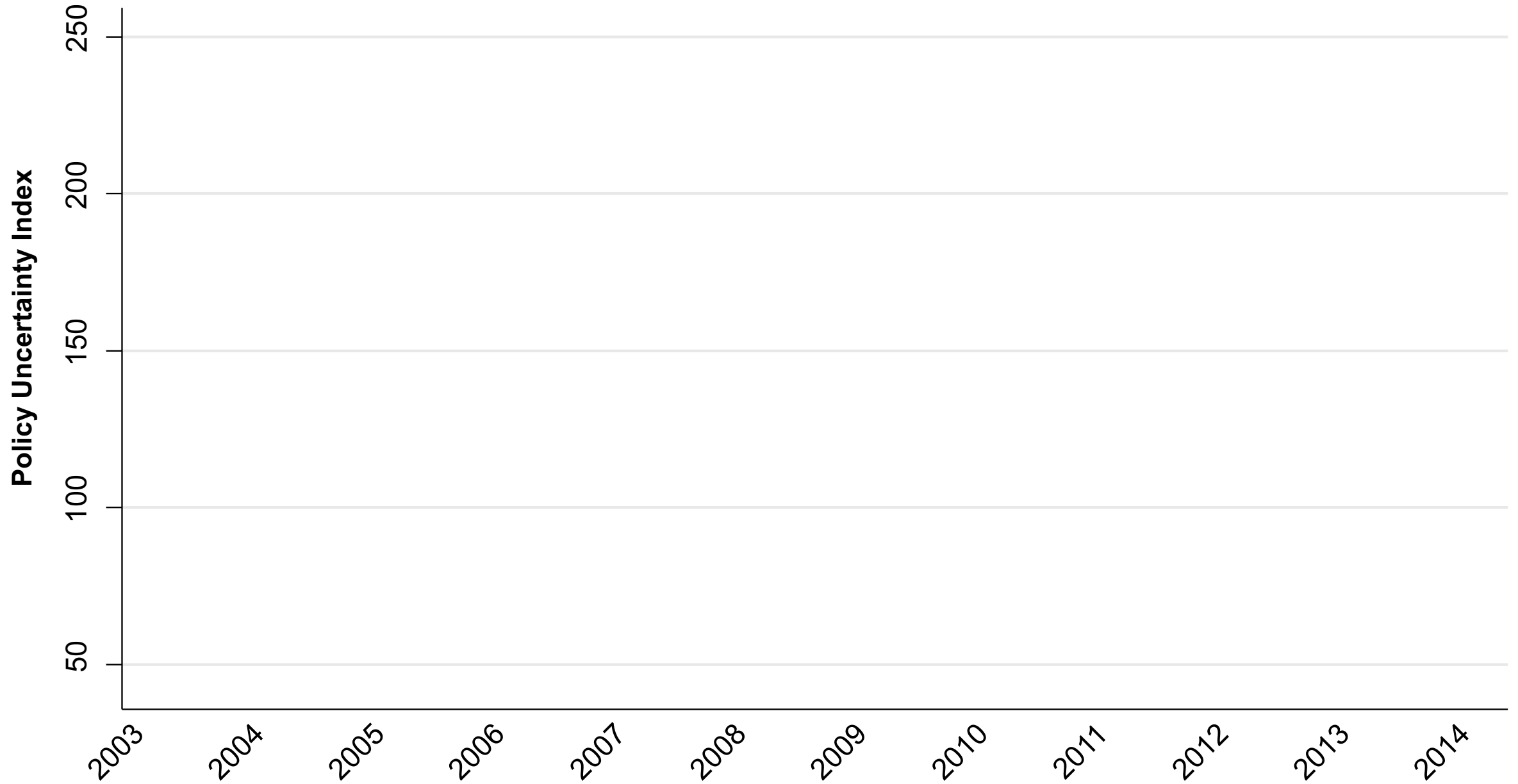
We develop indices of economic policy uncertainty for countries around the world.



Source: "Measuring Economic Policy Uncertainty" by Scott R. Baker, Nicholas Bloom and Steven J. Davis, all data at [www.policyuncertainty.com](http://www.policyuncertainty.com). Data normalized to 100 prior to 2010. Downloaded from <https://fred.stlouisfed.org/series/USEPUINDXD#0>

Data from 7 Indian papers

# North Korean Economic Policy Uncertainty Index



Source: ??? Data from 0 North Korean newspapers

## Newspapers:

### Pros:

**Monthly or Daily (real-time) back to 1900**

**Provides sub-categories (e.g. health, pandemic)**

### Cons:

**Newspaper bias?**

**Only for countries with sufficient (free) press**

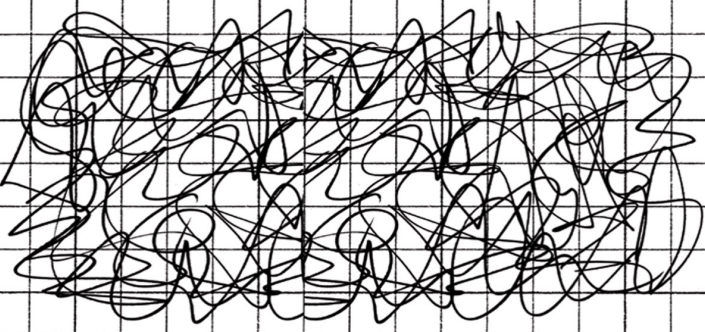


# Measuring Uncertainty Across Time and Countries

- Financial Market Data
- Newspapers
- **World Uncertainty Index**
- Survey data



# The World Uncertainty Index covers 143 countries



**60**  
Years of  
Uncertainty

Our new index provides novel insights into an amorphous concept  
Hites Ahir, Nicholas Bloom, and Davide Furceri

*"If I had to identify a theme at the outset of the new decade it would be increasing uncertainty."*  
Kristalina Georgieva, Managing Director of the IMF, Peterson Institute for International Economics, January 17, 2020

It is well-known that uncertainty reduces the willingness of firms to hire and invest and of consumers to spend. Yet it is a nebulous concept, because it reflects uncertainty in the *minds* of consumers, managers, and policymakers about *future events* (that may or may not happen). It is also a broad concept since it relates to macro phenomena like GDP growth and micro phenomena like the growth rate of firms—as well as other events like elections, wars, and climate change.

58 FINANCE & DEVELOPMENT | March 2020

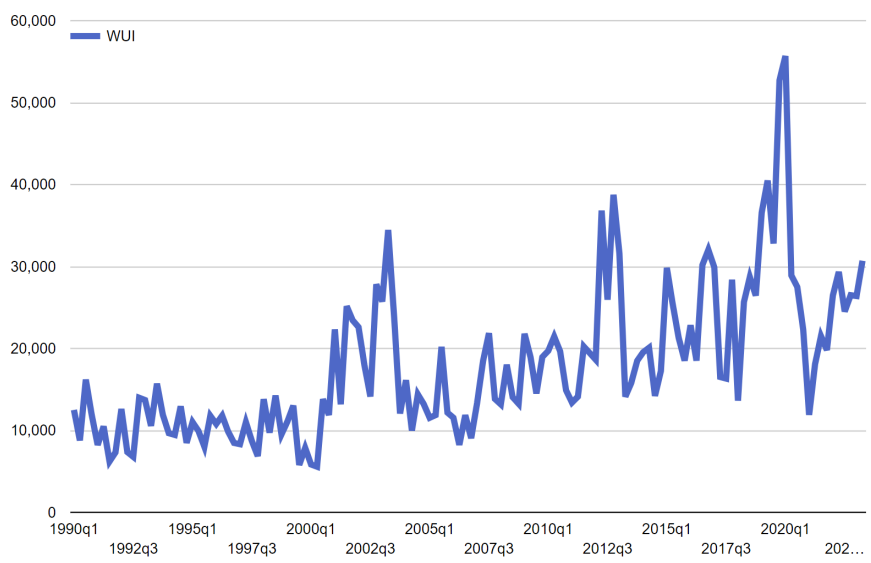
## World Uncertainty Index

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### World Uncertainty Index (WUI): Global

Index. GDP weighted average. 1990Q1 to 2023Q2

Print Excel Copy

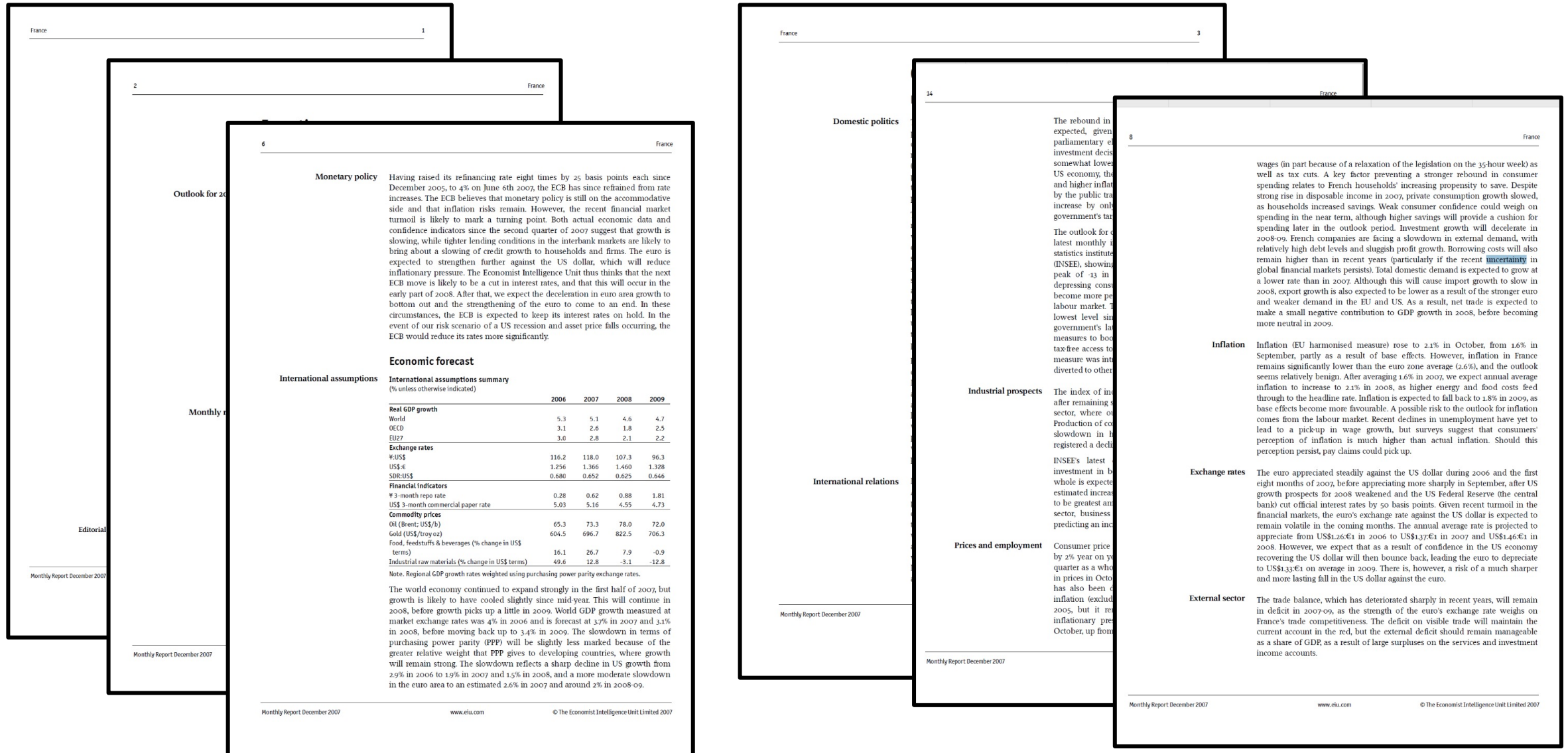


Year	WUI (Index)
1990Q1	10,000
1992Q3	10,000
1995Q1	10,000
1997Q3	10,000
2000Q1	10,000
2002Q3	25,000
2005Q1	15,000
2007Q3	20,000
2010Q1	20,000
2012Q3	35,000
2015Q1	20,000
2017Q3	30,000
2020Q1	55,000
2023Q2	30,000

Note: The WUI is computed by counting the percent of word "uncertain" (or its variant) in the Economist Intelligence Unit country reports. The WUI is then rescaled by multiplying by 1,000,000. A higher number means higher uncertainty and vice versa. For example, an index of 200 corresponds to the word uncertainty accounting for 0.02 percent of all words, which—given the EIU reports are on average about 10,000 words long—means about 2 words per report.

# Uses Economist Intelligence Unit quarterly reports

EUI quarterly reports standard format, mean (and median) of 29 pages.



# Construction of the World Uncertainty Index from EIU Reports

## **EIU very standardized process**

- Field experts prepare a draft and send it to country experts at headquarters.
- Regional editor to integrate with their own and EIU broader inputs
- Senior editor checks draft to align with overall EIU tone and approach

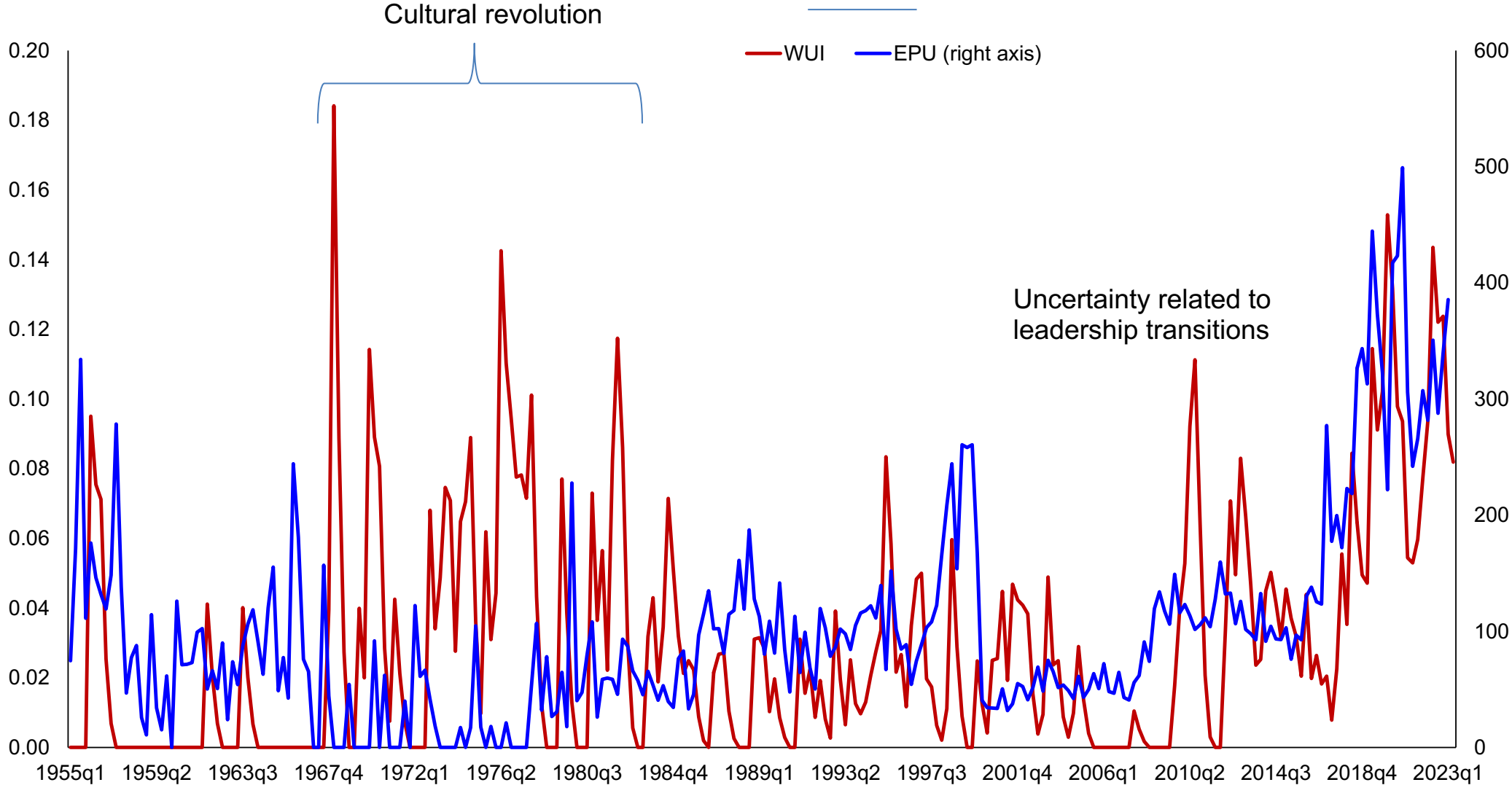
## **Pros**

- Comparable across countries with a standard process
- Written by country experts for informed professionals

## **Cons**

- Only one EIU report per country per quarter, so limited body of text (noisy)
- Only available quarterly with about 1 month lag

# Pro Example China: WUI shows Cultural Revolution (not news EPU)



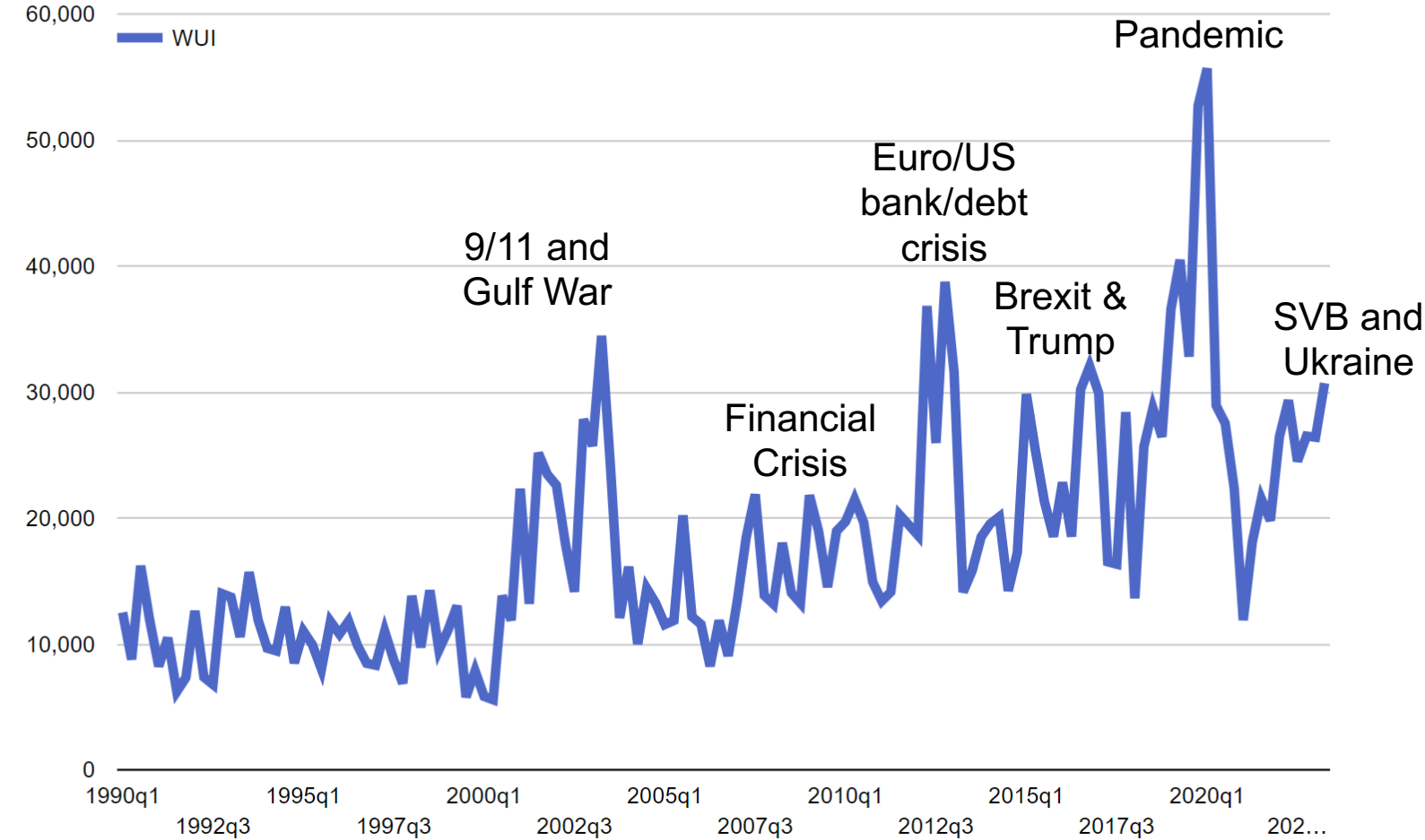
Source: The World Uncertainty Index [www.worlduncertaintyindex.com](http://www.worlduncertaintyindex.com)

# Fact 1: Global uncertainty has been rising....

## World Uncertainty Index (WUI): Global

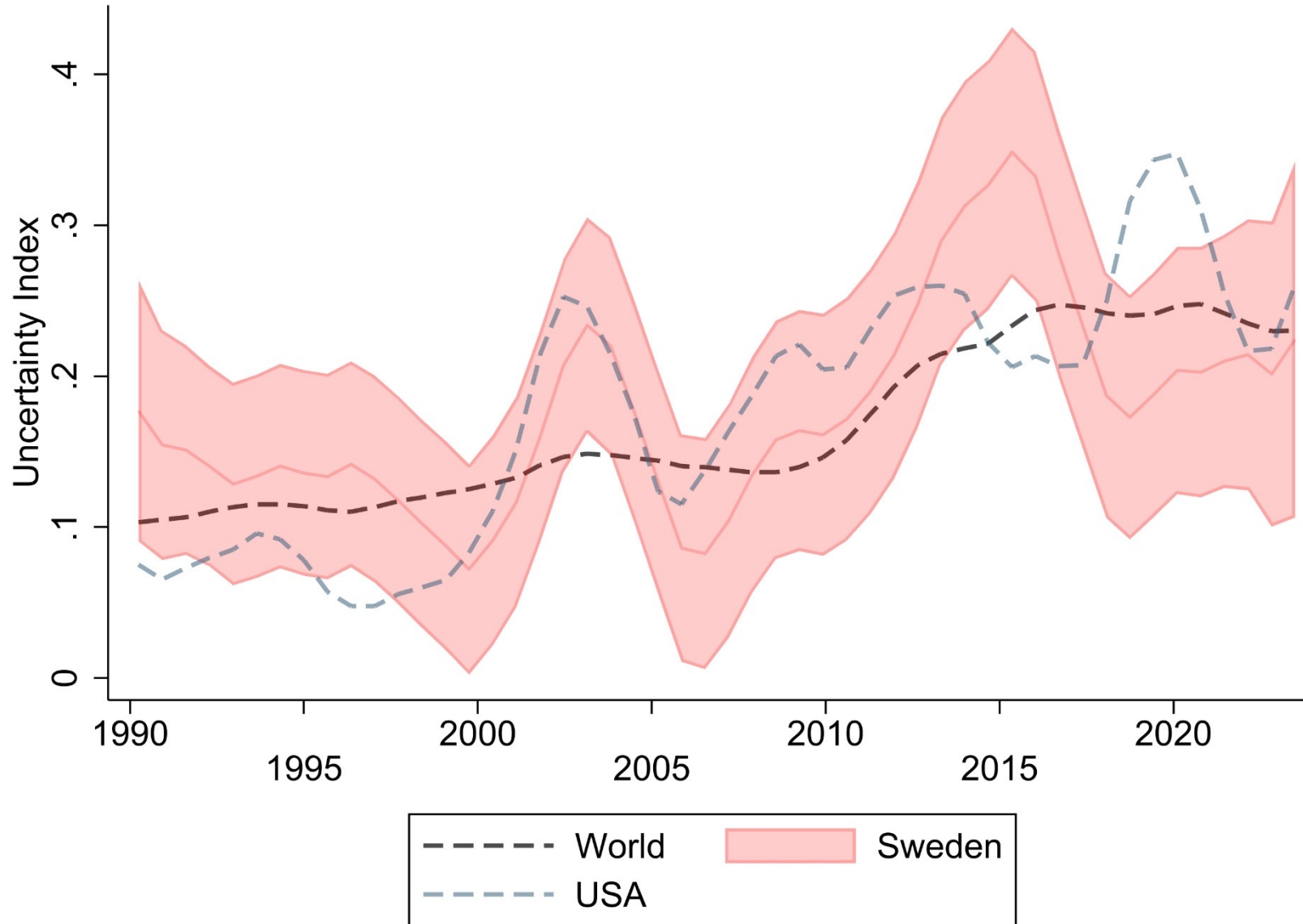
Index. GDP weighted average. 1990Q1 to 2023Q2

[Print](#) [Excel](#) [Copy](#)



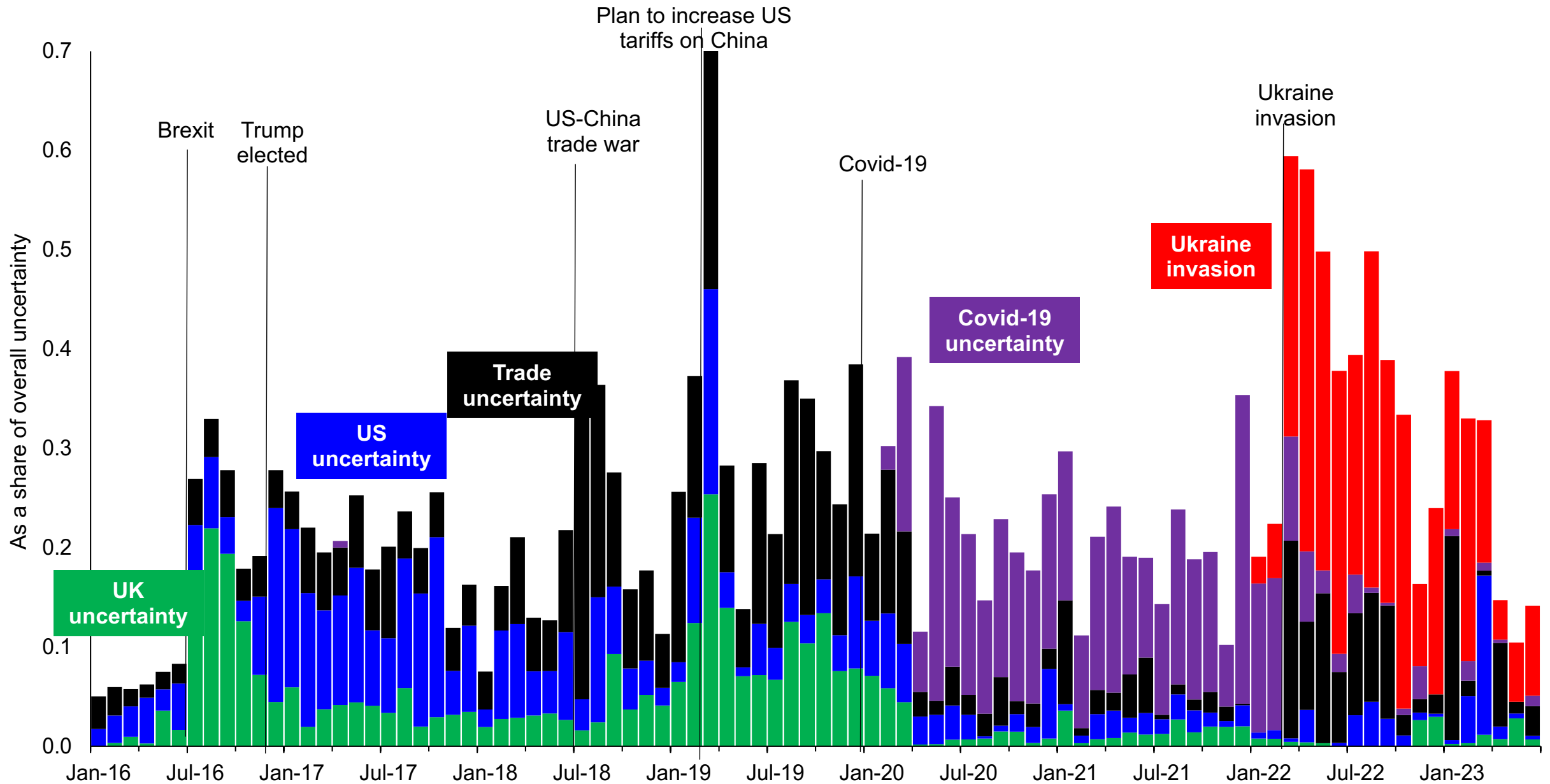
Source: <https://worlduncertaintyindex.com/>

# .....including rising in Sweden



Thanks to Bo Becker for the slide using data from [www.worlduncertaintyindex.com](http://www.worlduncertaintyindex.com)

# Fact 2: The sources of uncertainty change continuously

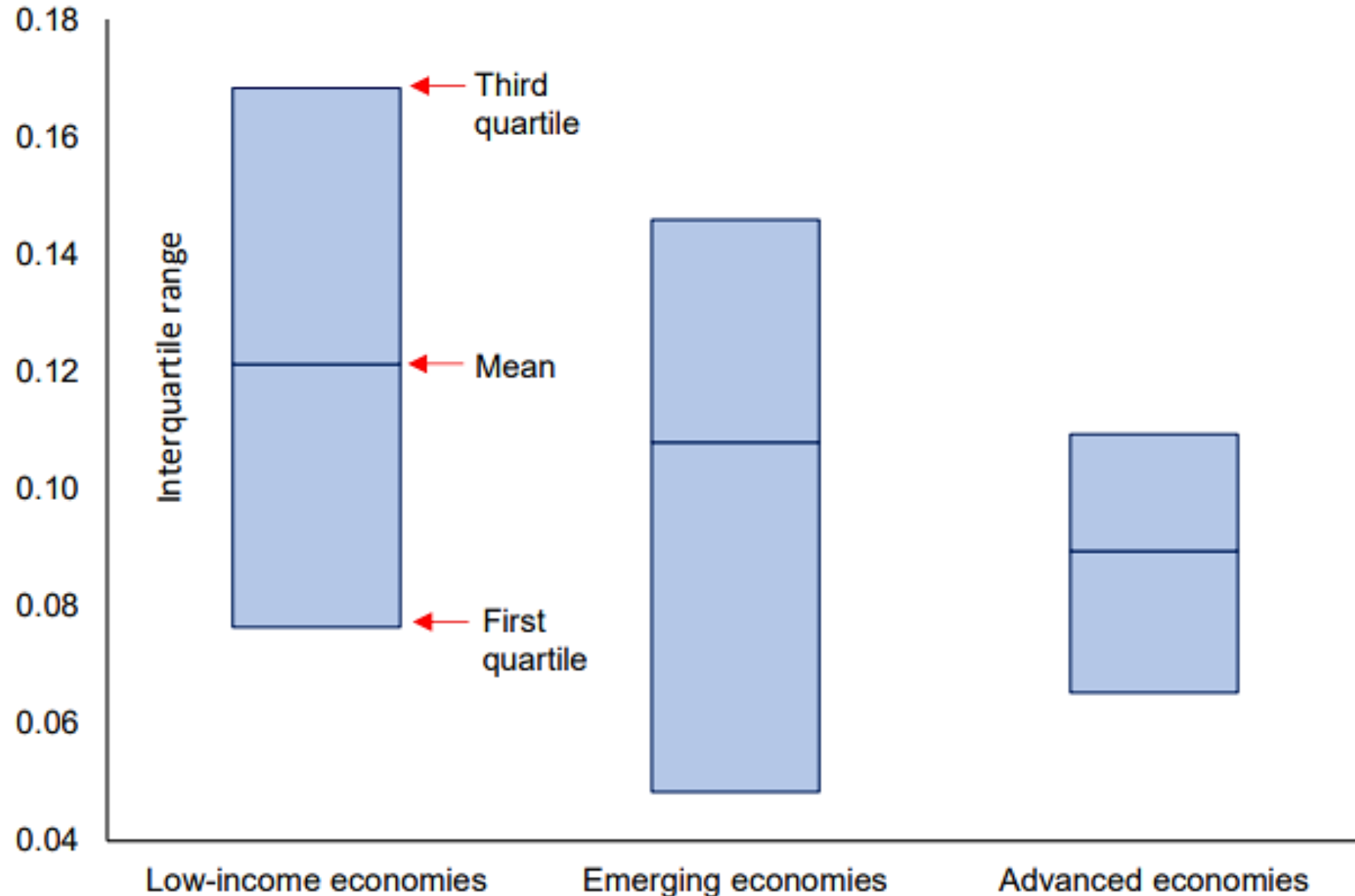


Source: <https://worlduncertaintyindex.com/> Note only highlighted sources included (so does not add to the overall index)

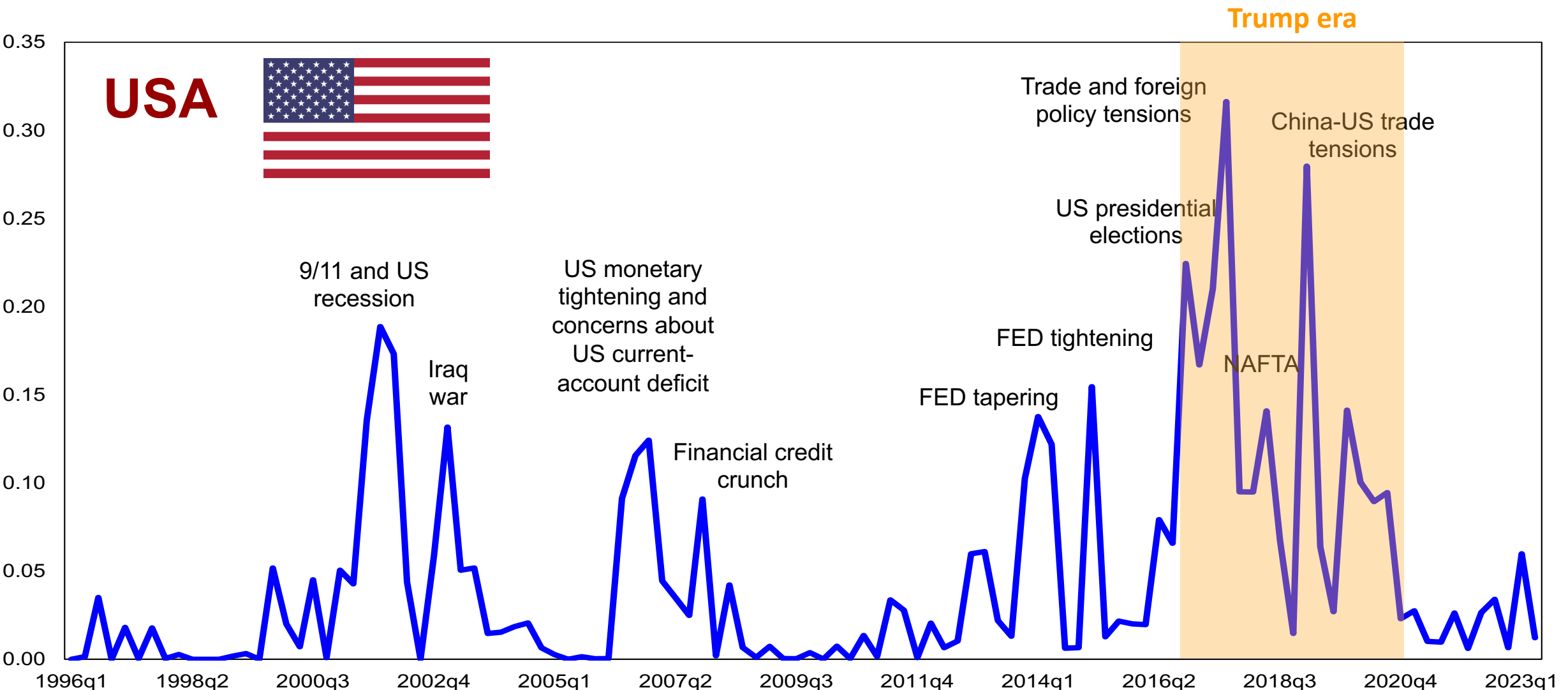


# Fact 3: Uncertainty higher in developing economies

Average World Uncertainty Index (WUI) by income group

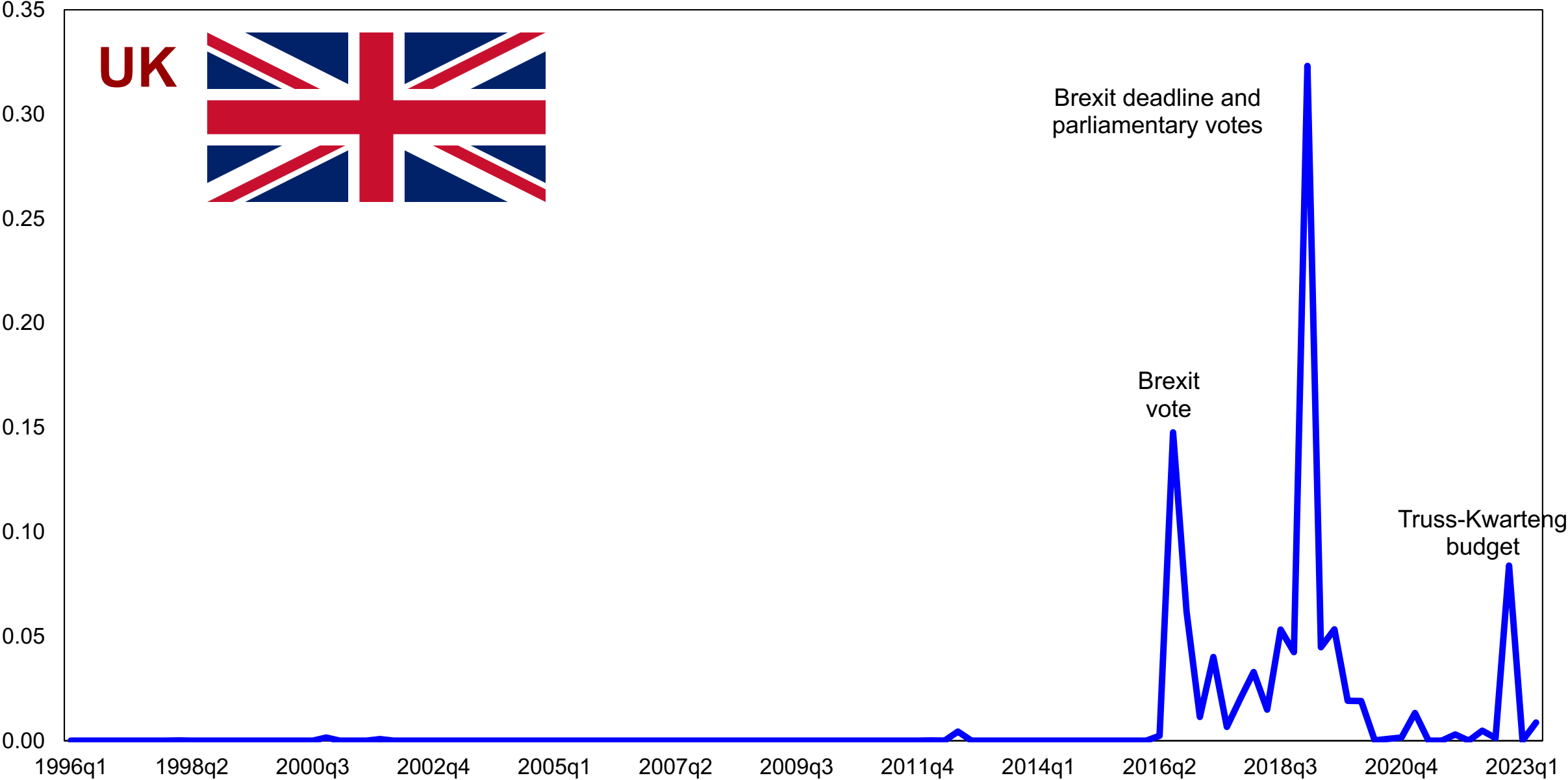


# Fact 4: Country source of global uncertainty varies – e.g. from the US



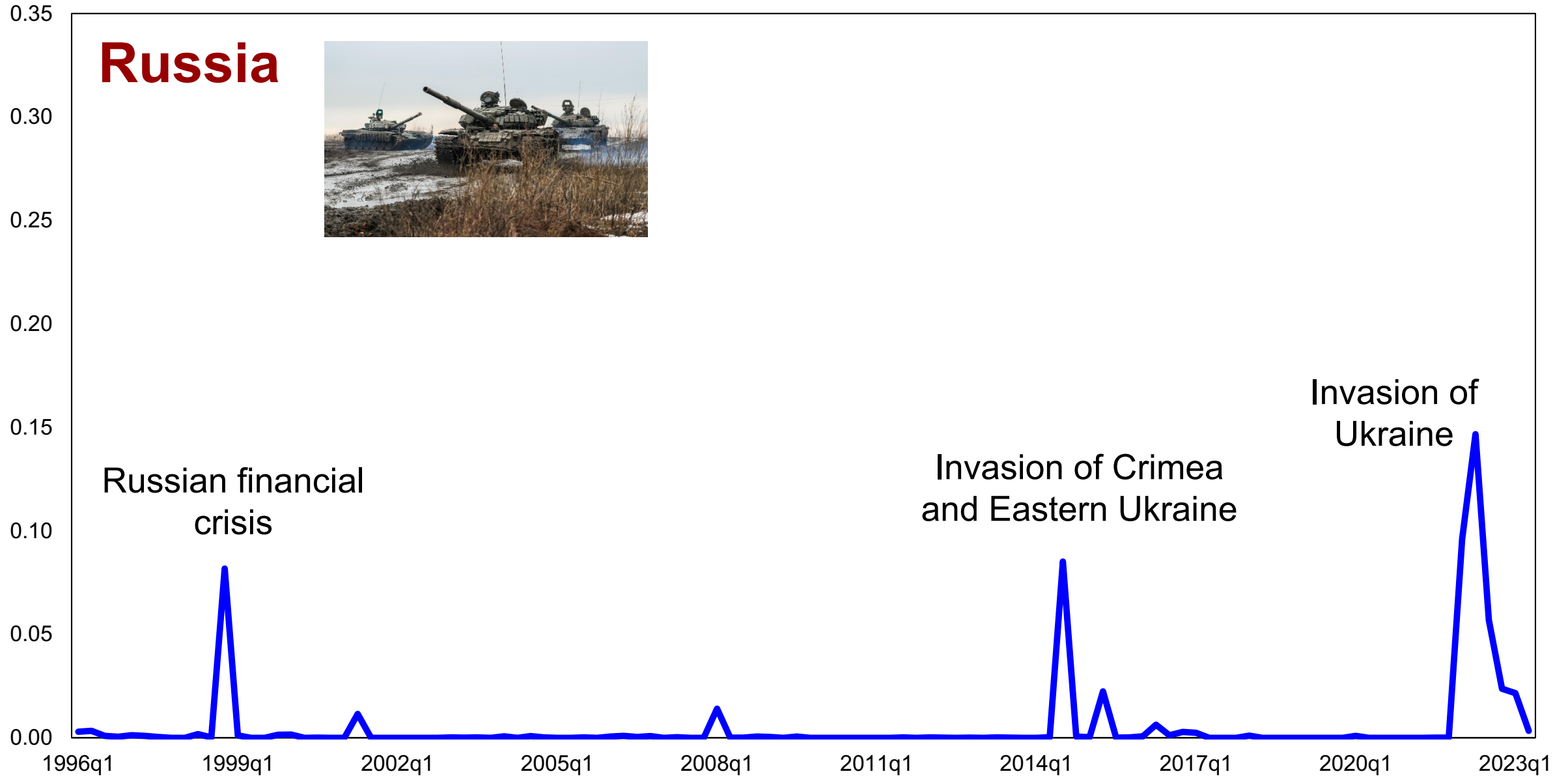
Source: Share of all uncertainty words with US focused word in the same sentence <https://worlduncertaintyindex.com/> (e.g. USA, Obama, White House etc)

# Share of Global Uncertainty from the UK



Source: Share of all uncertainty words with UK focused word in the same sentence <https://worlduncertaintyindex.com/> (e.g. UK, Brexit, Truss etc)

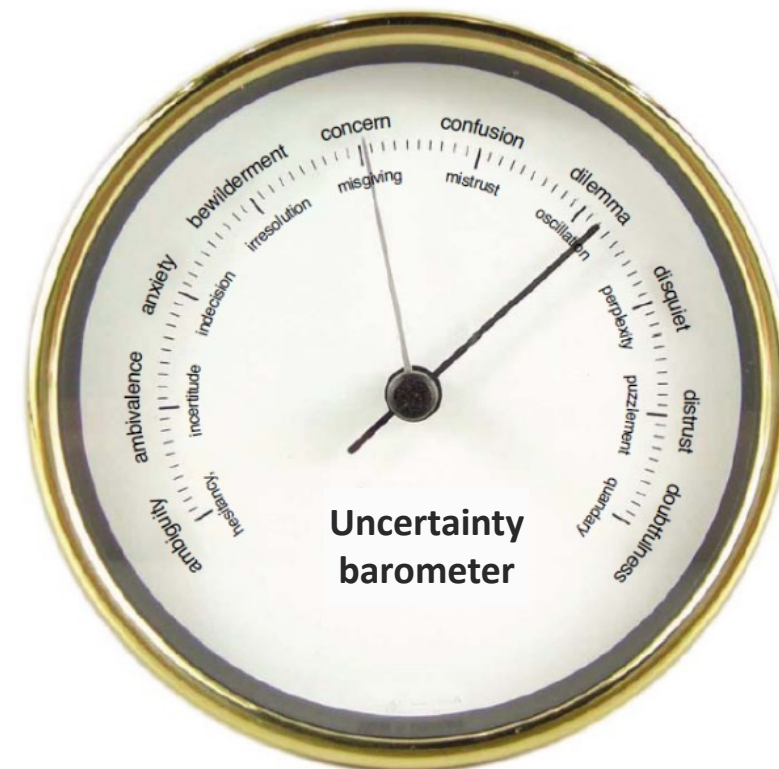
# Share of Global Uncertainty from Russia



**Source:** Share of all uncertainty words with Russian focused word in the same sentence <https://worlduncertaintyindex.com/> (e.g. Russia, Ukraine etc)

# Measuring Uncertainty Across Time and Countries

- Financial Market Data
- Newspapers
- World Uncertainty Index
- **Survey data**



# Running a large UK monthly survey of 3,000 firms

## Decision Maker Panel



BANK OF ENGLAND

Looking a year ahead from the third quarter of 2020 to the third quarter of 2021, by what % amount do you expect your SALES REVENUE to have changed in each of the following scenarios?

- Notes:
- a) Please include sales of UK-based businesses only and not from any overseas part of the group.
  - b) Sales growth scenarios should be ordered from the lowest to the highest.

The LOWEST % change in sales revenue would be about:	<input type="text" value="0"/>	%
A LOW % change in sales revenue would be about:	<input type="text" value="3"/>	%
A MIDDLE % change in sales revenue would be about:	<input type="text" value="5"/>	%
A HIGH % change in sales revenue would be about:	<input type="text" value="7"/>	%
The HIGHEST % change in sales revenue would be about:	<input type="text" value="10"/>	%

## Decision Maker Panel



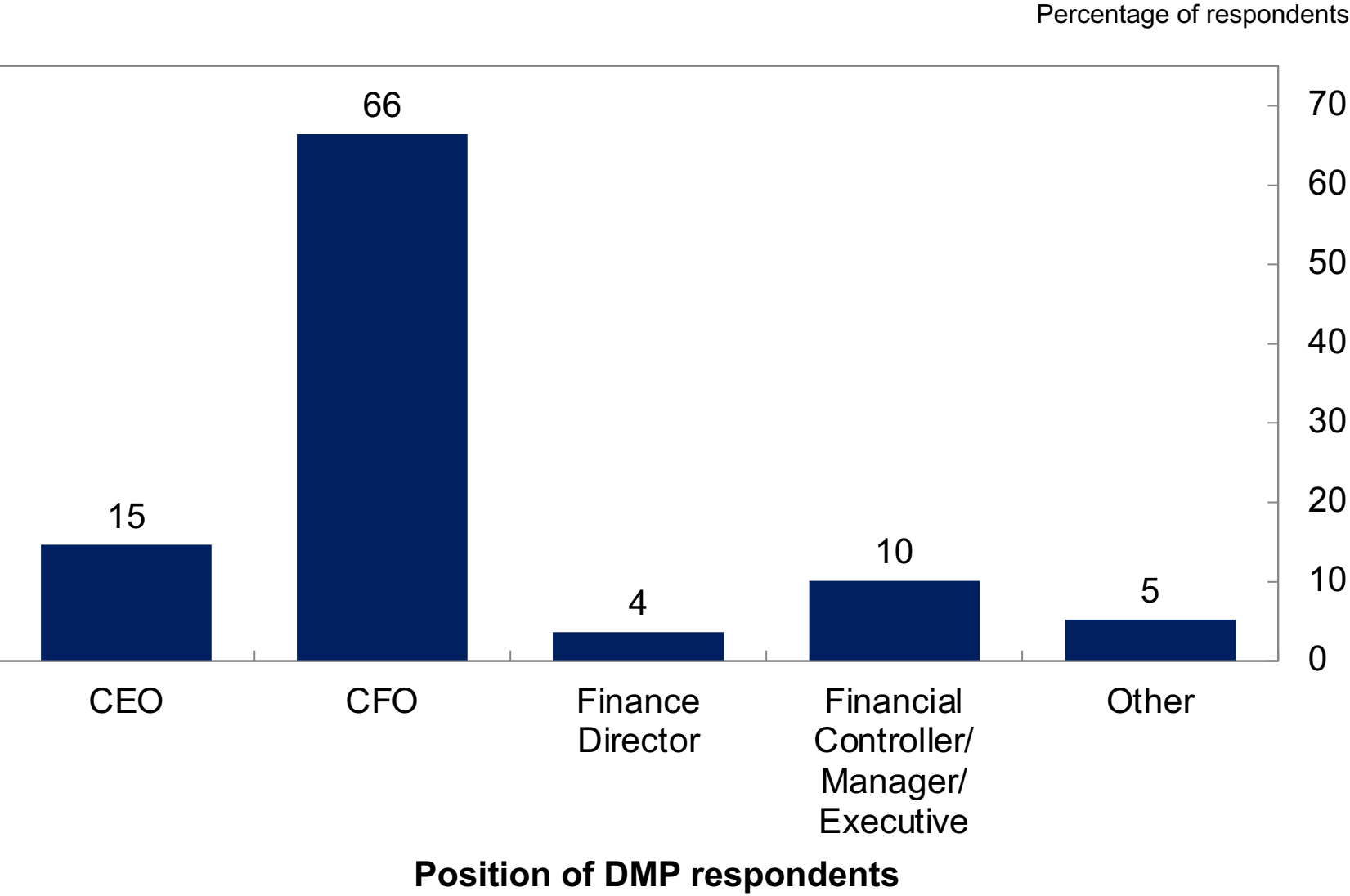
BANK OF ENGLAND

Please assign a percentage likelihood (probability) to the % changes in SALES REVENUE you entered (values should sum to 100%)

LOWEST: The likelihood of realising about <b>0%</b> would be:	<input type="text" value="15"/>	%
LOW: The likelihood of realising about <b>3%</b> would be:	<input type="text" value="25"/>	%
MIDDLE: The likelihood of realising about <b>5%</b> would be:	<input type="text" value="30"/>	%
HIGH: The likelihood of realising about <b>7%</b> would be:	<input type="text" value="20"/>	%
HIGHEST: The likelihood of realising about <b>10%</b> would be:	<input type="text" value="10"/>	%
Total	<input type="text" value="100"/>	%



# 81% respondents are CFO/CEOs, and 14% are financial managers



# Similar Monthly US survey on 500 firms with the Atlanta Fed

Key questions on sales as follows

Looking ahead, from now to four quarters from now, what approximate percentage sales revenue growth rate would you assign to each of the following scenarios?

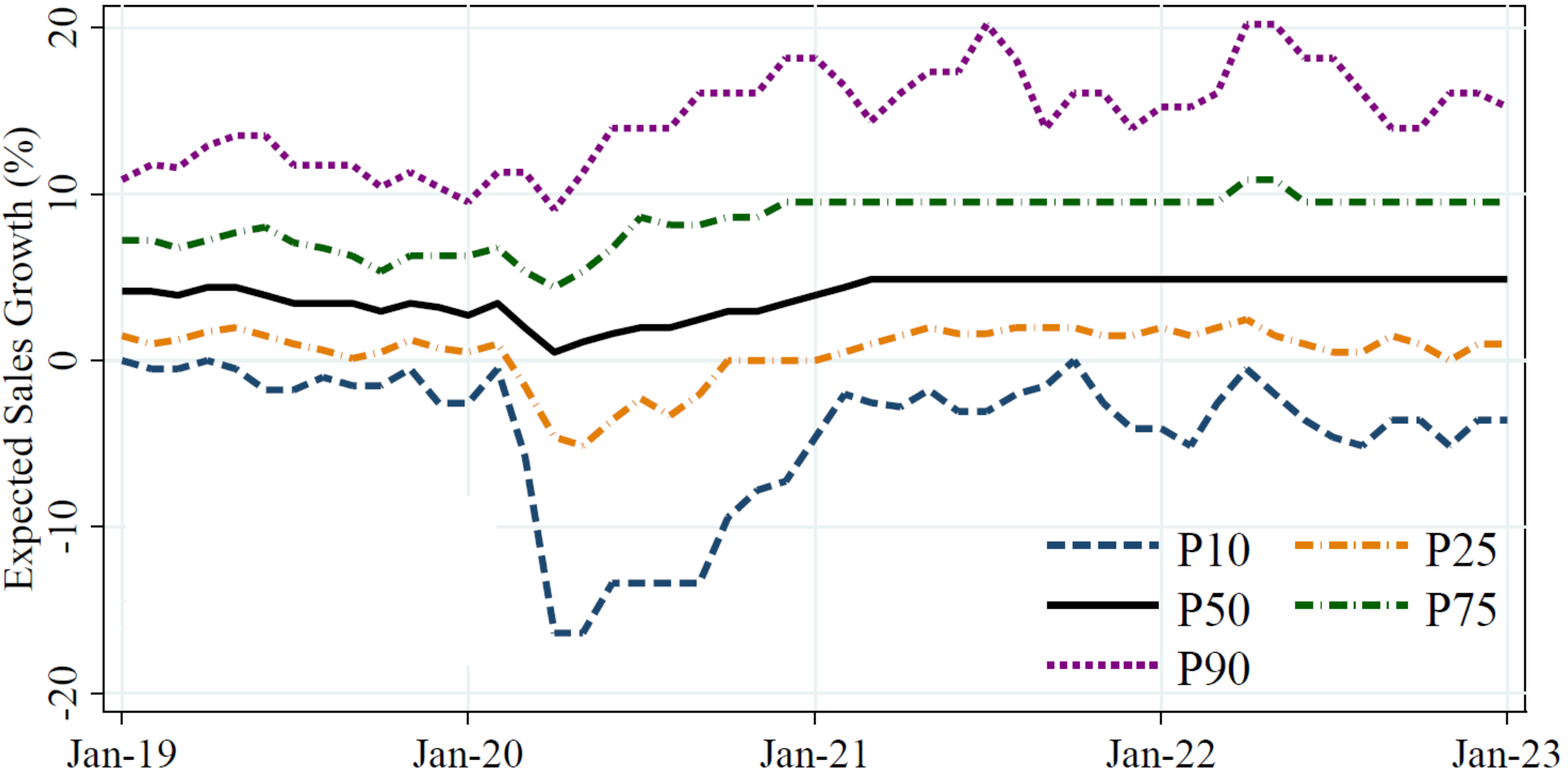
The LOWEST percentage sales revenue growth rate would be about:	<input type="text" value="-10"/> %
A LOW percentage sales revenue growth rate would be about:	<input type="text" value="0"/> %
A MIDDLE percentage sales revenue growth rate would be about:	<input type="text" value="3"/> %
A HIGH percentage sales revenue growth rate would be about:	<input type="text" value="8"/> %
The HIGHEST percentage sales revenue growth rate would be about:	<input type="text" value="16"/> %

Please assign a percentage likelihood to the sales revenue growth rates you entered. (Values should sum to 100%)

LOWEST: The likelihood of realizing a <b>-10%</b> sales revenue growth rate would be:	<input type="text" value="10"/> %
LOW: The likelihood of realizing a <b>0%</b> sales revenue growth rate would be:	<input type="text" value="20"/> %
MIDDLE: The likelihood of realizing a <b>3%</b> sales revenue growth rate would be:	<input type="text" value="40"/> %
HIGH: The likelihood of realizing a <b>8%</b> sales revenue growth rate would be:	<input type="text" value="20"/> %
HIGHEST: The likelihood of realizing a <b>16%</b> sales revenue growth rate would be:	<input type="text" value="10"/> %
Total	<input type="text" value="100"/> %



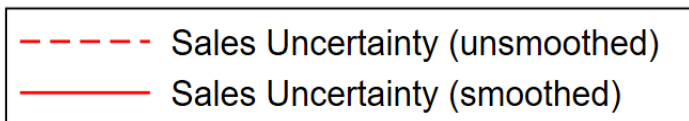
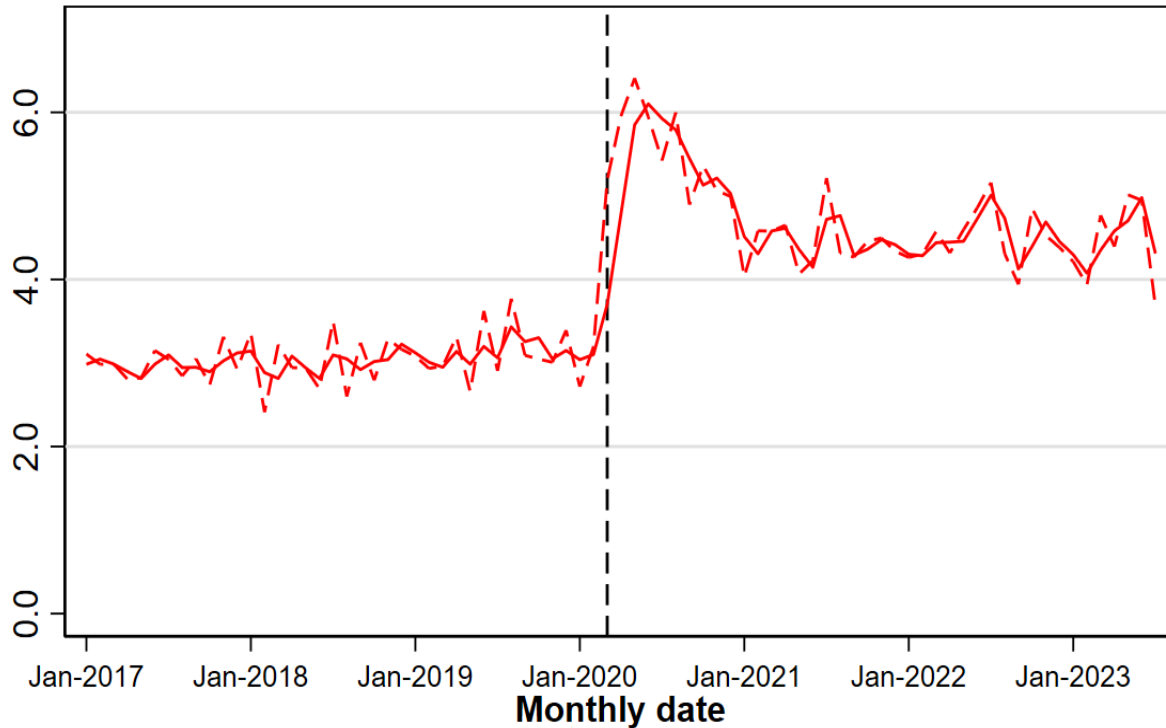
# Averaging across firms reveals upside and downside risks (US data)



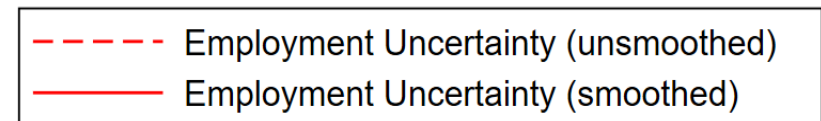
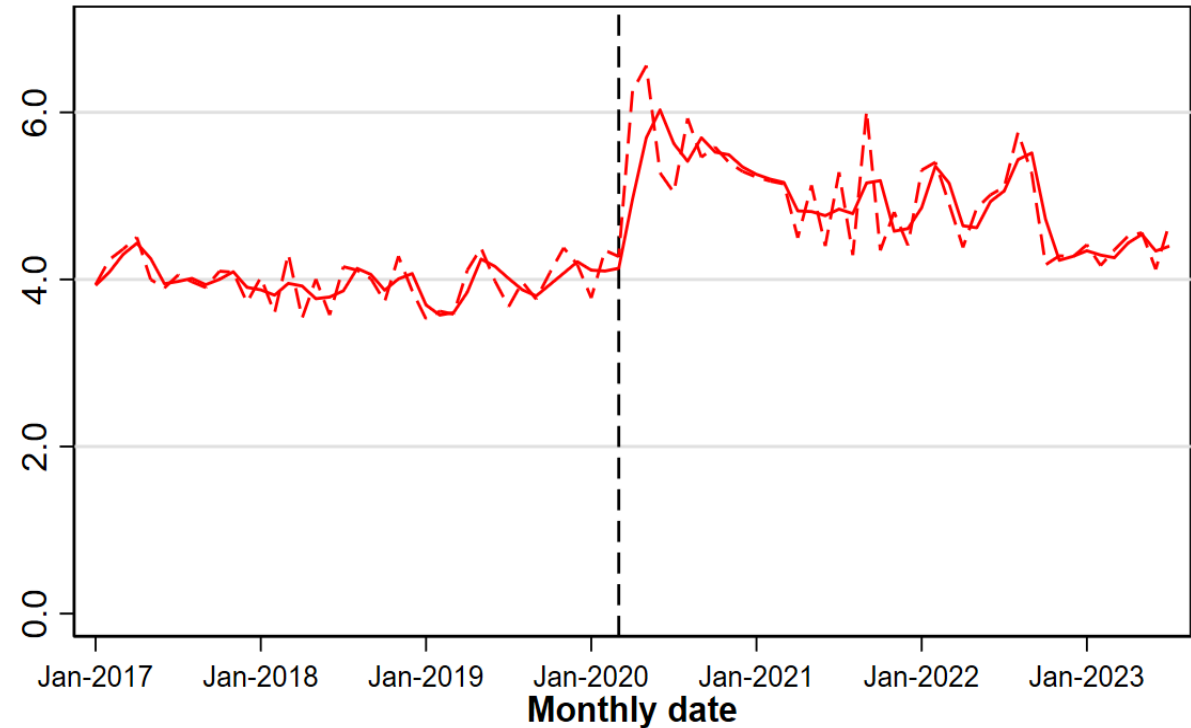
**Source:** Survey of Business Uncertainty conducted by the Federal Reserve Bank of Atlanta, Stanford University, and the University of Chicago Booth School of Business. For more information, see [“Surveying Business Uncertainty”](#)

# Uncertainty in sales and hiring has fallen back post COVID (US data)

## Sales uncertainty



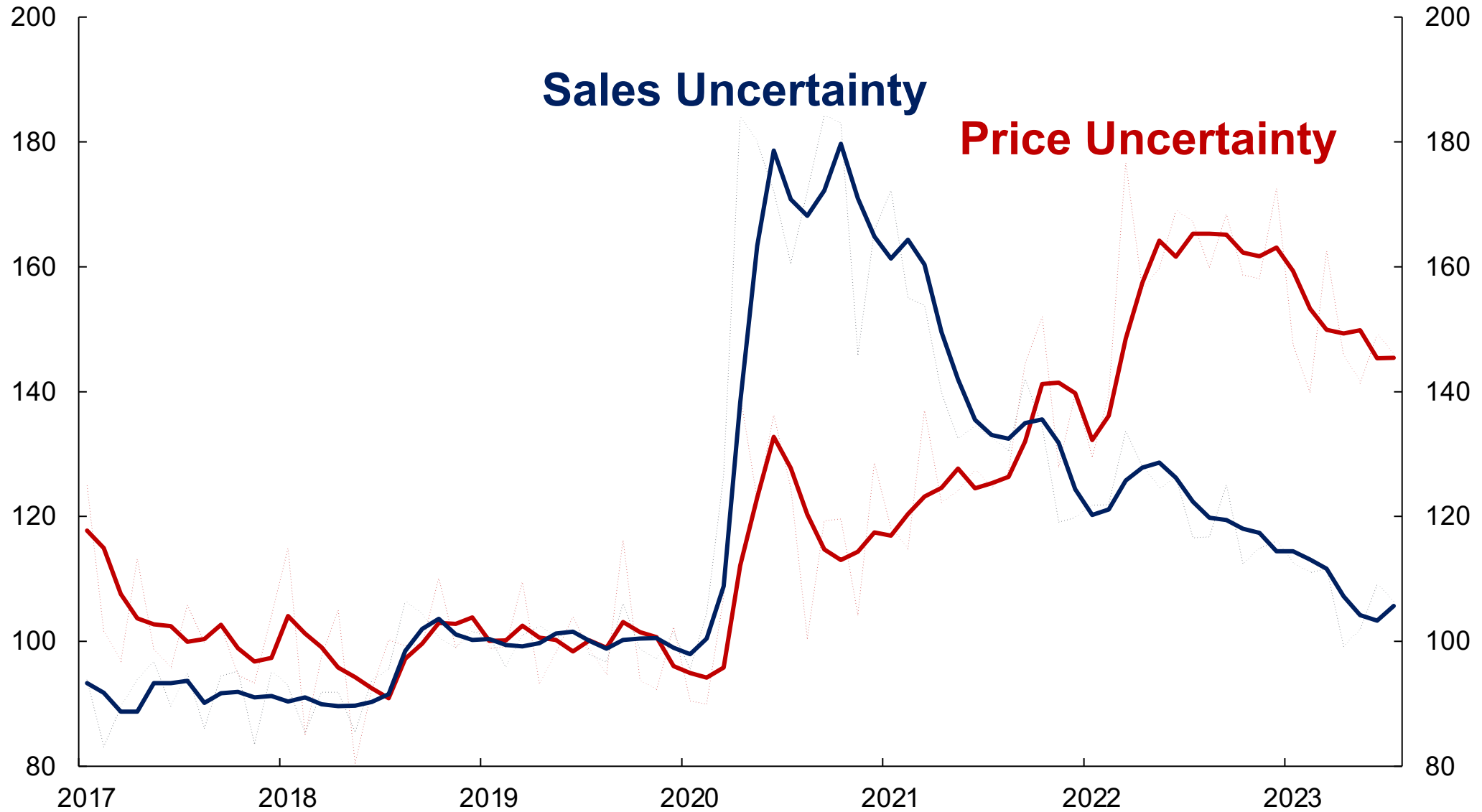
## Hiring uncertainty



**Source:** Survey of Business Uncertainty conducted by the Federal Reserve Bank of Atlanta, Stanford University, and the University of Chicago Booth School of Business. For more information, see [“Surveying Business Uncertainty”](#)

# Since 2022 a major lingering uncertainty from inflation (prices)

Index (2019=100)

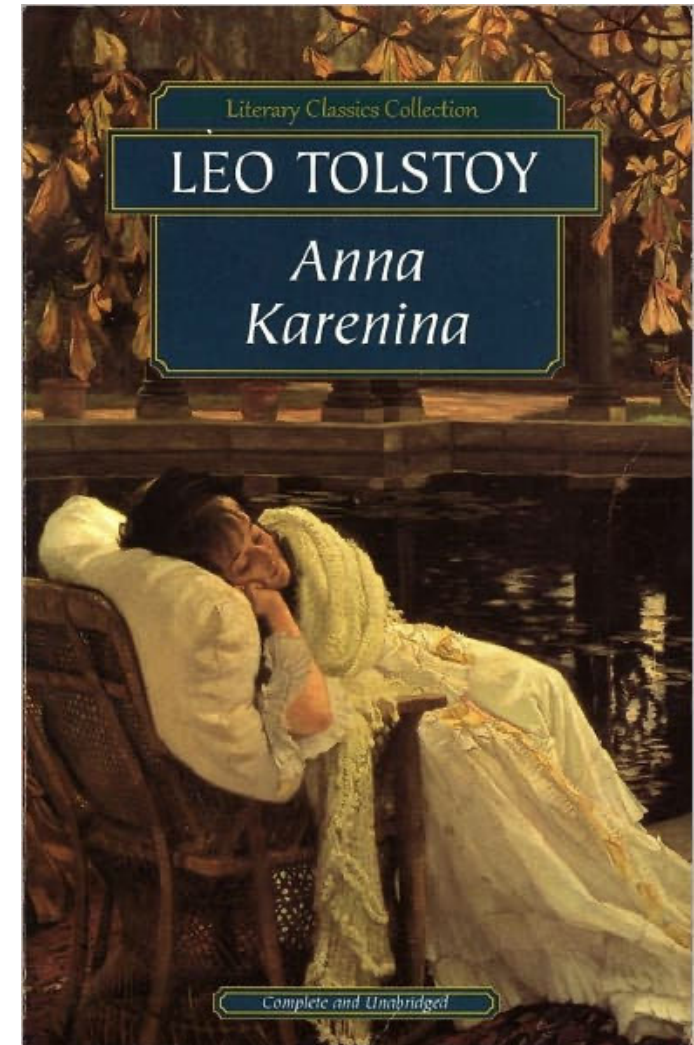


# What about future uncertainty shocks?



# The “Anna Karenina” theory of uncertainty

*Certain times are all alike; each uncertainty shock is uncertain in its own way*



# So what to do – three tips from our recent HBR article

1. Follow domestic & global economics and politics
2. Pay for flexibility (e.g. lease vs buy)
3. Use contingency planning

**Harvard  
Business  
Review**

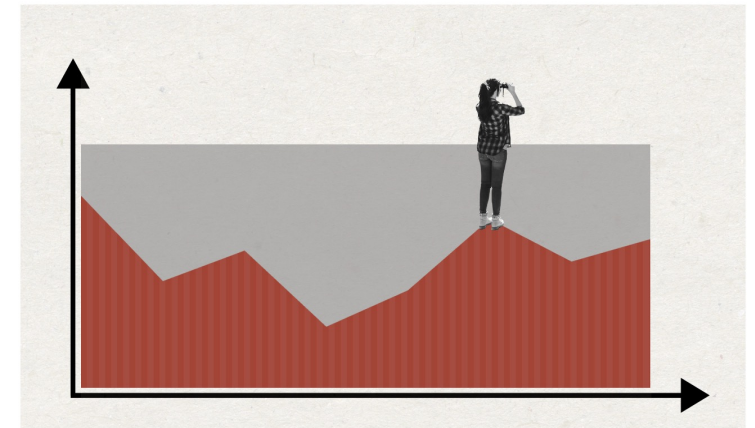
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Economics

## Visualizing the Rise of Global Economic Uncertainty

by Nicholas Bloom, Hites Ahir, and Davide Furceri

September 29, 2022



HBR Staff/Manuel De Los Reyes Rubio/EyeEm/Lesia\_G/Getty Images

# Post slides on Linked-In, all research papers on my website

The screenshot shows a LinkedIn profile for Nick Bloom. The header includes the LinkedIn logo, a search bar, and navigation icons for Home, My Network, Jobs, Messaging, Notifications, Me, For Business, and Learning. The profile picture is a circular portrait of Nick Bloom. The background image shows a large, ornate building with arches. The profile name is Nick Bloom, with a 'Top Voice' badge. The bio states: 'Stanford Professor | 2022 Top LinkedIn Voice In Remote Work | Speaker on work from home | co-founder wfhresearch.com and wfhmap.com'. It also lists affiliations with Roam and the University of Cambridge. The 'Analytics' section shows 9,423 profile views, 165,797 post impressions, and 4,671 search appearances. The 'Promoted' section features ads for Roam, SWITCH, and HBS Executive Education. The 'People also viewed' section lists Brian Elliott and Lauren Pasquarella Daley.

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The screenshot shows a Stanford University website profile for Nicholas Bloom. The header includes the Stanford University logo and the name 'Stanford | Nicholas Bloom', with the title 'WILLIAM D. EBERLE PROFESSOR OF ECONOMICS'. The navigation menu includes Home, Bio, Research, CV, Teaching, Management, EPU, WUI, Brexit, Jumps, and WFH. The profile picture is a portrait of Nicholas Bloom. The contact information is: Department of Economics, 579 Jane Stanford Way, Stanford CA 94305, 650-725-7836, [nbloom@stanford.edu](mailto:nbloom@stanford.edu), [LinkedIn](#), and [Twitter](#).

**Stanford University**

**Stanford | Nicholas Bloom**  
WILLIAM D. EBERLE PROFESSOR OF ECONOMICS

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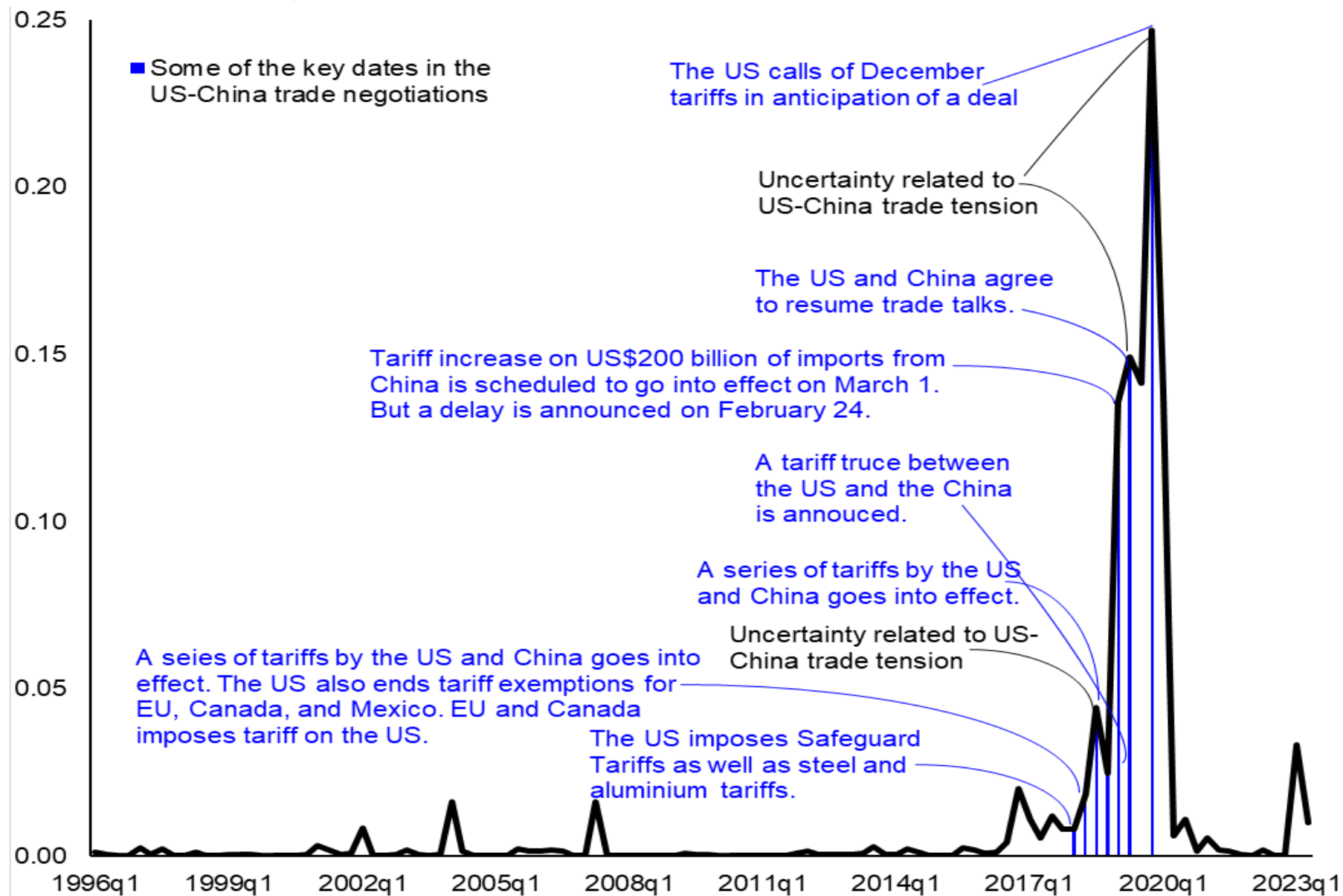
**Department of Economics**  
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650-725-7836  
[nbloom@stanford.edu](mailto:nbloom@stanford.edu)  
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# **Back-Up Slides**



# Can also measure types of uncertainty: e.g. Trade Uncertainty

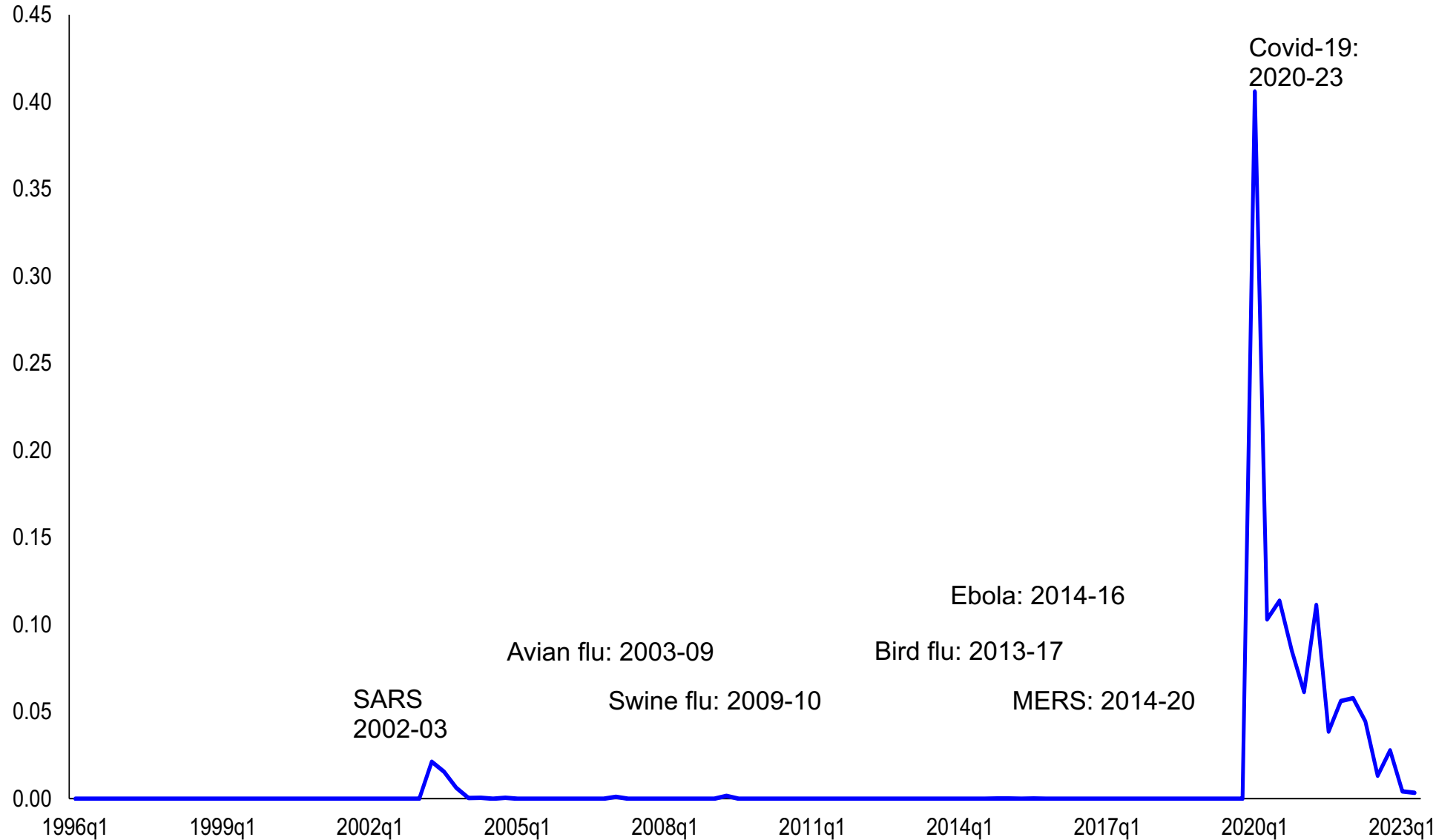
## World Trade Uncertainty Index over time



**Note:** The WTUI index is computed by counting the number of times uncertain (or the variant) is near the following words: protectionism, North American Free Trade Agreement (NAFTA), tariff, trade, United Nations Conference on Trade and Development (UNCTAD) and World Trade Organization (WTO) in EIU country reports. The WTUI is then normalized by total number of words and rescaled by multiplying by 1,000. For the list of countries included in the index, see Table 1. Period covered is 1996Q1 to 2023Q2.

# Measuring types of uncertainty – e.g. Pandemic Uncertainty

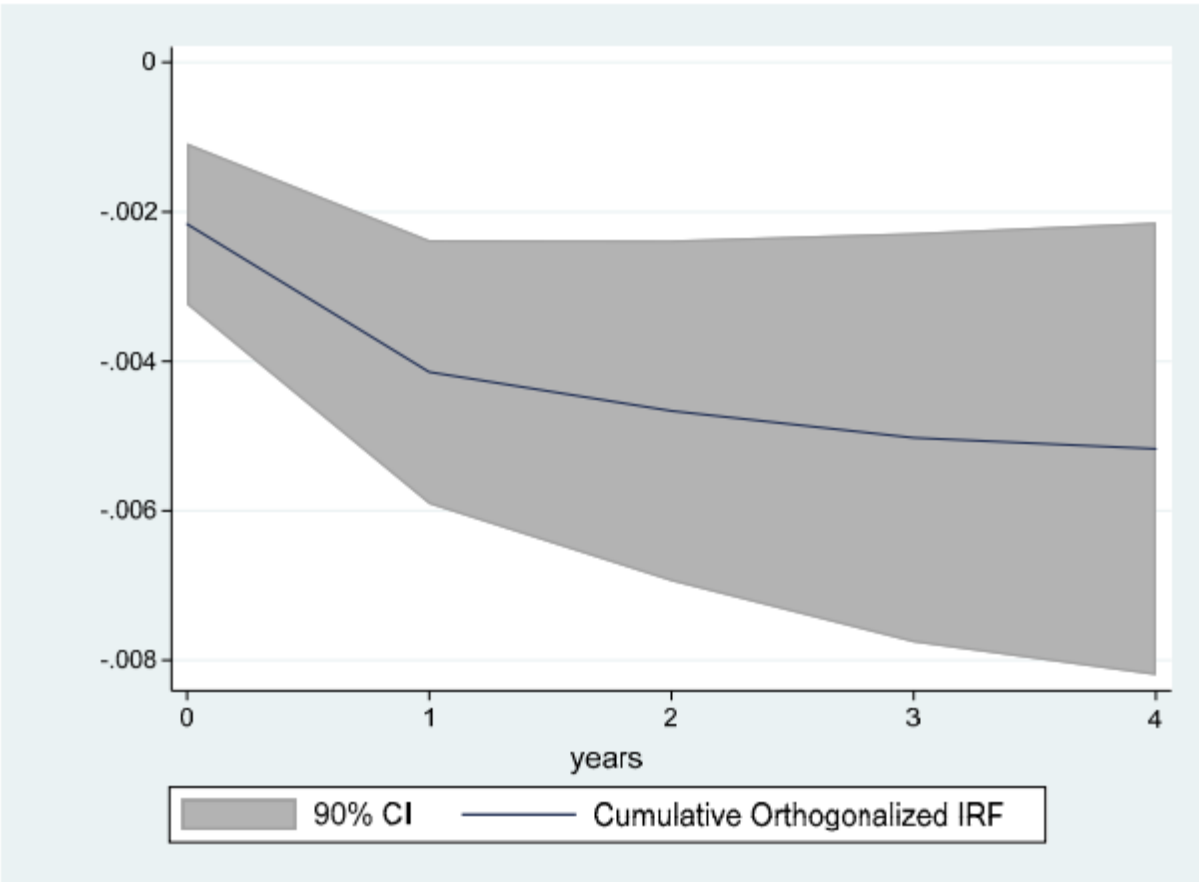
World Pandemic Uncertainty Index over time,



**Note:** The WPU index is computed by counting the number of times uncertain (or the variant) is near the following words: Severe Acute Respiratory Syndrome (SARS), Avian flu, H5N1, Swine flu, H1N1, Middle East respiratory syndrome (MERS), Bird flu, Ebola, Coronavirus, Covid-19, Influenza, H1V1, and World Health Organisation (WHO) in EIU country reports. The WPU is then normalized by total number of words and rescaled by multiplying by 1,000.. Period covered is 1996Q1 to 2023Q2.

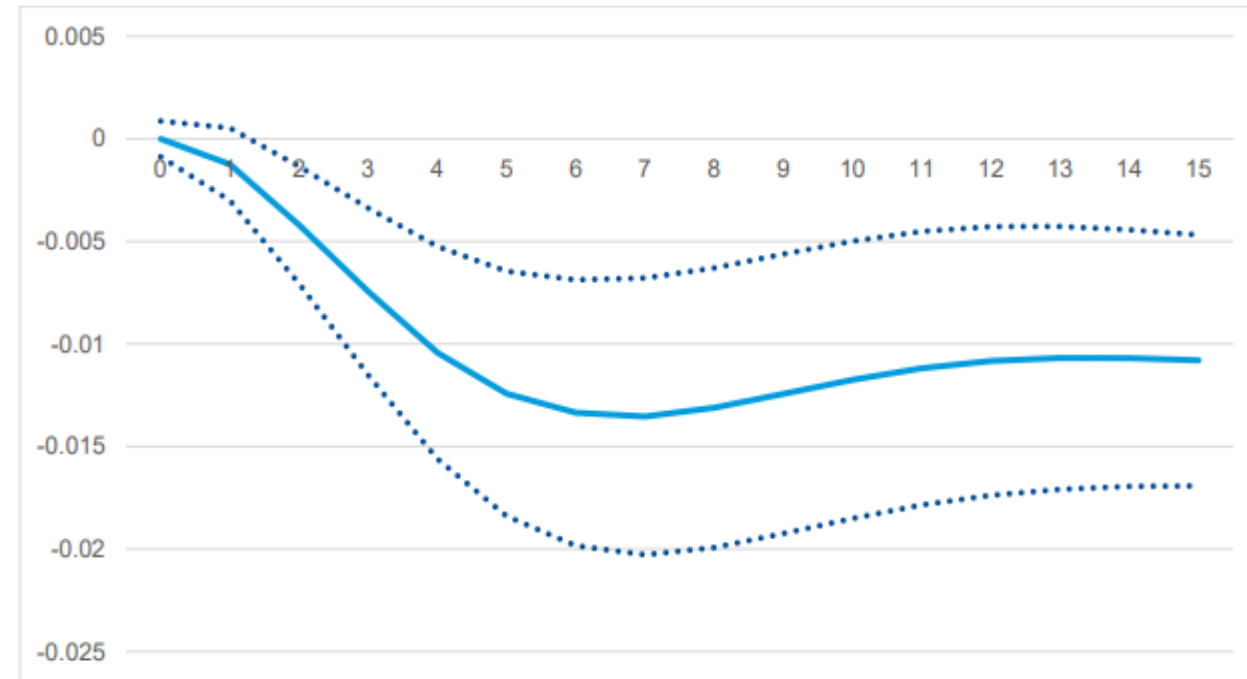
# Uncertainty shocks are followed by large economic contractions

GDP response to WUI innovations—annual data



Note: VAR fit to annual data for a panel of 143 countries from 1952 to 2020. Impulse responses of GDP to a one-standard deviation increase in the WUI—equal to the change in average value in the index from 2014 to 2016—based on a Cholesky decomposition with the following order: the WUI and GDP growth. The specification includes two lags of all variables. Country and time fixed effects are included.

GDP response to WUI innovations—IV exogenous elections



Note: VAR fit to quarterly data for an unbalanced panel of 49 countries from 1970q1 to 2020q4. Impulse responses of GDP to a one-standard deviation increase in WUI—equal to the change in average value in the index from 2014 to 2016—using as instrument exogenous elections and based on a Cholesky decomposition with the following order: exogenous elections, the log of average stock return, the WUI and GDP growth. The specification includes four lags of all variables. Country and time fixed effects are included. First stage:

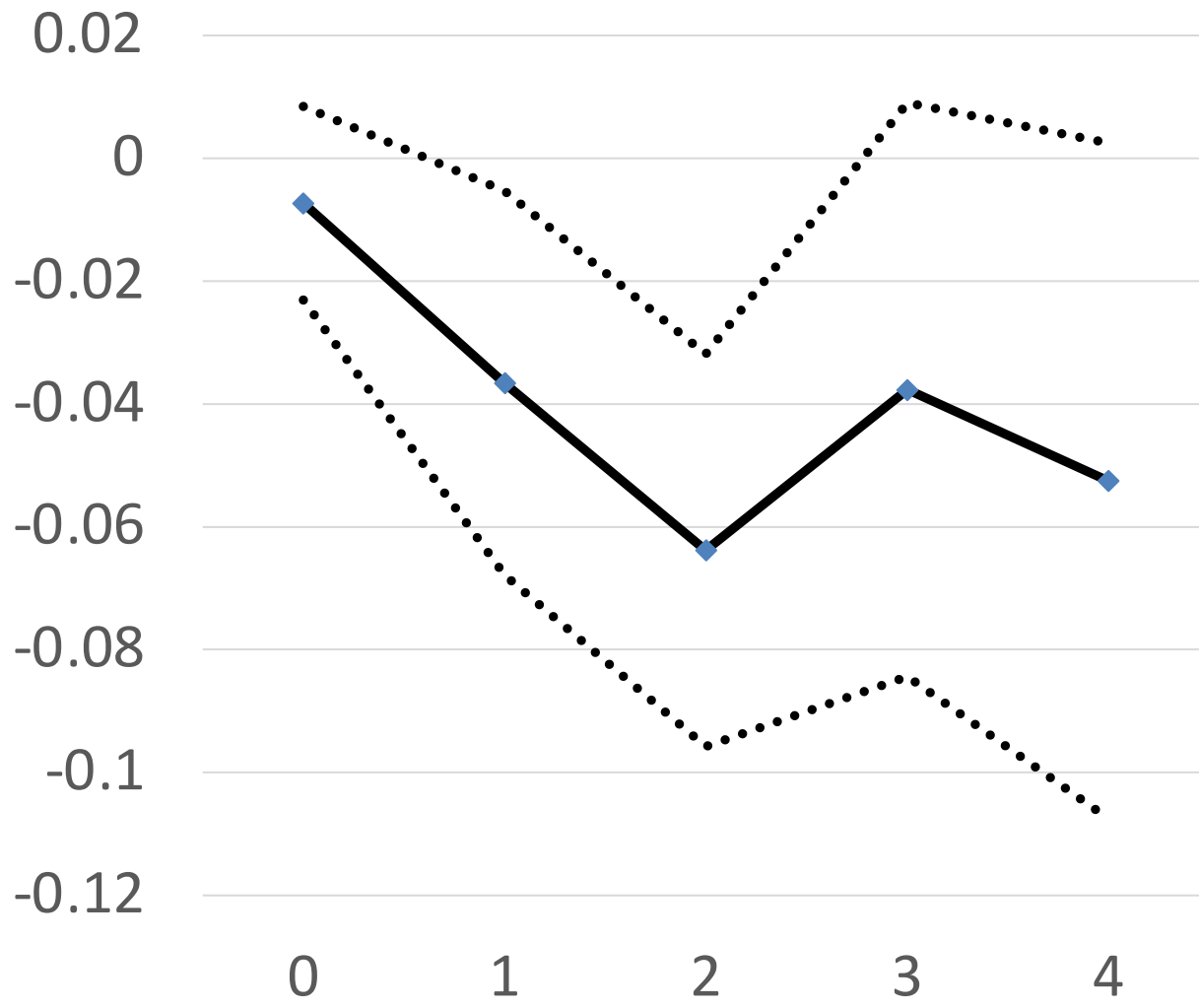
$$WUI_{i,t} = 0.185 + 0.099Exogenous\ elections$$

(6.09)

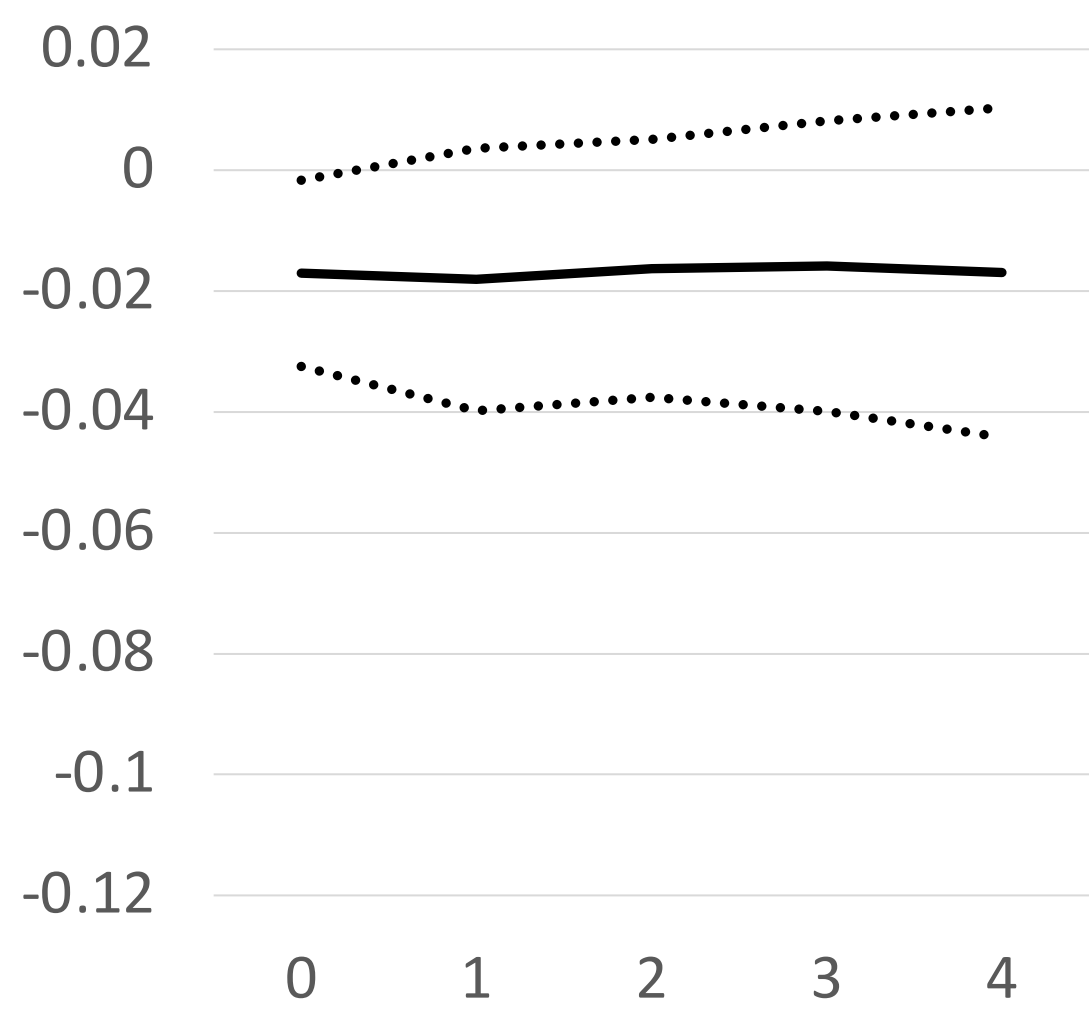
t-statistics in parenthesis.

# Effects of uncertainty larger with weaker rule-of-law

Below-median rule of law



Above-median rule of law



Note: Response estimated using the local projection method (Jorda 2005)  $y_{i,t+k} - y_{i,t-1} = \alpha_i + \gamma_t + \beta^l D_i WUI_{i,t} + \beta^h (1 - D_i) WUI_{i,t} + \theta' X_{i,t} + \varepsilon_{i,t}$