#### Discussion of: "Measuring Firm-Level Inflation Exposure: A Deep Learning Approach" by Chava, Du, Shah, and Zeng

Michael S. Weisbach Ohio State University

## What paper does

- Uses machine learning to evaluate firms' earnings conference call transcripts.
- □ Measures words discussing price changes.
- Comes up with a text-based measure of "inflation".
- Documents the extent to which this inflation affects firms' stock returns.
  - Input vs "output price changes.
  - Market power

### Inflation

- □ Inflation refers to the aggregate level of prices
- Usually thought to be a "monetary phenomenon"
  - Milton Friedman: "Inflation is always and everywhere a monetary phenomenon in the sense that it is and can be produced only by a more rapid increase in the quantity of money than in output."
- □ Most famous example:
  - Germany prints lots of marks in 1920s and prices rise so much marks becomes worthless
- Aside: Current inflation does not appear to be monetary phenomenon

#### Cost and Demand Shocks

- *Real* prices change all the time because of changes in costs and demand.
- Rather than a macroeconomic/monetary phenomenon, these shocks tend to be firm or industry specific
- These changes occur in inflationary or deflationary times.
- □ Conceptually very different from inflation, which reflects the aggregate level of prices.

Does paper measure inflation or cost/demand shocks??

- Where could we expect inflation to affect firms differently?
  - Nominal contracts
- □ If all contracting were in real terms, inflation would affect all firms the same.
- Is paper's measure picking up nominal contracting??
  - Does not seem likely.

# Measuring inflation at a time when there was none??

- □ Paper's sample period was 2007-2021
- Average inflation during this period was about 2.5%
- People really didn't talk about it that much, since it wasn't that important.
- □ Is this the right sample period to measure inflation using a text base index??

#### Influence of Market Power

- Paper claims firms with high market power are more likely to increase output prices and pass the input price pressure onto customers.
- $\Box \quad \text{Competitive industry: } \mathbf{P} = \mathbf{MC}.$ 
  - An increase in costs from inflation is passed along to consumers
- □ Monopoly pricing (p-c) / p = 1 / e, where *e* is the price-elasticity of demand.
  - This equation implies that the relative change in *p* should be the same as that in *c*.
- □ The optimal output price increase in response to cost increase does not depend on market power
- □ Unlikely that firms' stock price reaction to inflation will differ based on market power, at least based on the basic economics.

#### Overall

- □ Interesting approach to studying firms pricing.
- □ I like the idea of using textual analysis to understand better firms' cost structure and the demand they face.
- Perhaps it is just semantics, but I think the paper's measure concerns firm-specific costs and demands rather than inflation.