

Mini Course in Behavioral Finance (4 ECTS)

Course director: Professor Tarun Chordia, Emory University

Course times and dates:

April 20, 2020: 13.00 – 17.15

April 21, 2020: 14.00 – 17.15

April 22, 2020: 14.00 – 17.15

April 23, 2020: 14.00 – 17.15

Course location: Room “Fama” at the Swedish House of Finance, Drottninggatan 98

Assessment: Written examination after the course; date TBA

Overview of the Course

Behavioral finance is often presented as a challenge to rational decision making and market efficiency. Borrowing from the literature on market efficiency, we can group departures from rational behavior into three familiar categories (weak, semi-strong, and strong). In the weak-form, psychological biases affect investing behavior and can influence welfare but have no lasting impact on asset prices. In the semi-strong form, behavioral biases also have an effect on corporate managers but any suboptimal behavior is recognized by the market and incorporated into security prices. Finally, in the strong form behavioral biases are so pervasive that they can lead asset prices to depart nontrivially from fundamental values.

This course is designed to provide students with exposure to behavioral finance. We’ll begin with an overview of behavioral biases documented in the cognitive psychology literature and then discuss their implications for finance.

Readings

Many of the books on behavioral finance are collections of journal articles. We’ll focus on the articles themselves with references to some of the helpful literature surveys. Two books you might want to check out are *Thinking Fast and Slow* by Daniel Kahneman and *The Myth of the Rational Market* by Justin Fox.

Readings

Overview

Kahneman, Daniel, and Amos Tversky, 1979, Prospect theory: An analysis of decision under risk, *Econometrica* 27, 263-292.

Surveys

- Baker, Malcolm, and Jeffrey Wurgler, 2012, “Behavioral Corporate Finance: An Updated Survey,” *Handbook of Economics and Finance*, Volume 2, forthcoming
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- Daniel, Kent D. and Kent L. Womack, 2001, “Behavioral finance” book chapter published in *Handbook of Modern Finance*, edited by Dennis E. Logue and James K. Seward, Warren Gorham & Lamong, Section B1, 1-30.
- DellaVigna, Stefano, 2009, “Psychology and Economics: Evidence from the Field,” *Journal of Economic Literature*.
- Hirshleifer, David, 2001, “Investor psychology and asset pricing,” *Journal of Finance*.
- **Kahneman, D., 2003, “Maps of bounded rationality: Psychology for behavioral economics,” *American Economic Review*.**
- Hirshleifer, David, and Siew Hong Teoh, 2009, “Thought and behavior contagion in capital markets,” Chapter 1 in *Handbook of Financial Markets: Dynamics and Evolution*, Handbooks in Finance series, Elsevier/North-Holland (2009):1-56.
- Shefrin, Hersh, 2009, “Behavioralizing Finance,” in *Foundations and Trends in Finance*, Vol. 4: 1–184.
- Subrahmanyam, Avanidhar, 2007, “Behavioural finance: A review and synthesis,” *European Financial Management*.

Commentaries

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- Kahneman, D., 2003, “A Psychological Perspective on Economics,” *American Economic Review*.
- Malkiel, Burton G., 2003, “The efficient market hypothesis and its critics,” *Journal of Economic Perspective*.
- Shiller, Robert J., 2003, “From Efficient Markets Theory to Behavioral Finance,” *Journal of Economic Perspective*.
- Thaler, Richard H., 2000, “From homo economicus to homo sapiens” *Journal of Economic Perspectives*.

Investor Behavior

Portfolio Construction

- Andersen, Steffen, and Kasper Meisner Nielsen, 2010, Participation Constraints in the Stock Market: Evidence from Unexpected Inheritance Due to Sudden Death, *Review of Financial Studies*.
- Barnea, Amir, Henrik Cronqvist, and Stephen Siegel, 2010, “Nature or Nurture: What Determines Investor Behavior,” *Journal of Financial Economics*.
- Benartzi, S. and Thaler, R., 2001, “Naive diversification strategies in defined contribution savings plans” *American Economic Review*.
- Benartzi, S. and Thaler, R., 2007, “Heuristics and biases in retirement savings behavior, *Journal of Economic Perspectives*.
- Benartzi, S. and Thaler, R., 2001, “Excessive extrapolation and the allocation of 401(k) accounts to company stock,” *Journal of Finance*.
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- Beshears, John, James Choi, David Laibson, Brigitte Madrian, and Katherine Milman, 2015, The effect of providing peer information on retirement savings decisions, *Journal of Finance*.
- Bianchi, Milo, 2018. Financial Literacy and Portfolio Dynamics: Financial Literacy and Portfolio Dynamics. *The Journal of Finance*
- Calvet, Laurent, John Campbell, and Paolo Sodini, 2009, “Fight or Flight? Portfolio rebalancing by individual investors,” *Quarterly Journal of Economics*.
- Chetty, Raj, John N. Friedman, Soren Leth-Petersen, Torben Heien Nielsen, and Tore Olsen, 2013, “Active vs. passive decisions and crowd-out in retirement savings accounts: Evidence from Denmark,” *Quarterly Journal of Economics*.
- Cole, Shawn, Anna Paulson, and Gauri Kartini Shastry, 2014, Smart money? The effect of education on financial outcomes, *Review of Financial Studies*.
- Cronqvist, Henrik, Alessandro Previtero, Stephan Siegel, Roderick E. White, 2015, The Fetal Origins Hypothesis in Finance: Prenatal Environment, the Gender Gap, and Investor Behavior, *Review of Financial Studies*.
- Dimmock, Stephen, Roy Kouwenberg, Olivia Mitchell, and Kim Peijnenburg, 2016, Ambiguity aversion and household portfolio choice puzzles: Empirical evidence, *Journal of Financial Economics*.
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- von Gaudecker, Hans-Martin, 2015, How does household portfolio diversification vary with financial literacy and financial advice? *Journal of Finance*.
- Giannetti, Mariassunta, and Tracy Yue Wang, 2015, Corporate scandals and household stock market participation, *Journal of Finance*.
- Grinblatt, M., and M. Keloharju, and Juhani Linnainmaa, 2011, IQ and stock market participation, *Journal of Finance*.
- Han, Bing, David Hirshleifer, and Johan Walden, 2018, Social Transmission Bias and Investor Behavior, Working Paper

- Hong, Harrison, and Leonard Kostovetsky, , Red and blue investing: Values and finance. *Journal of Financial Economics*.
- Kaustia, Markku, and Samuli Knupfer, 2012, “Peer Performance and Stock Market Entry,” *Journal of Financial Economics*.
- Kaustia, Markku, and Sami Torstila, 2011, “Stock Market Aversion? Political Preferences and Stock Market Participation,” *Journal of Financial Economics*.
- Keloharju, Matti, Samuli Knupfer, and Juhani Linnainmaa, 2012, Do investors buy what they know? Product market choices and investment decisions, *Review of Financial Studies*.
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Home Bias

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Trading

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Attention

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Weather / Mood

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Corporate Finance – Manager Behavior

Manager Response to Investor Biases

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Manager Bias

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Analyst Bias

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Limits of Arbitrage – Theory

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Limits of Arbitrage – Empirical

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Behavioral Models

Prospect Theory

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