Strengths and Weaknesses in the Baltic Sea Region

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Additional information on competitiveness research can be found at the website of the Institute for Strategy and Competitiveness, www.isc.hbs.edu

Two Questions

- Where does the Baltic Sea Region stand?
- Is the Region on a sustainable trajectory?

Dimensions of Strengths and Weaknesses

Outcomes

- Prosperity
- World market position
- Innovation
- Integration

Assets

- Macroeconomic, political, legal, and social context
- Business environment quality
- Company sophistication

Capabilities

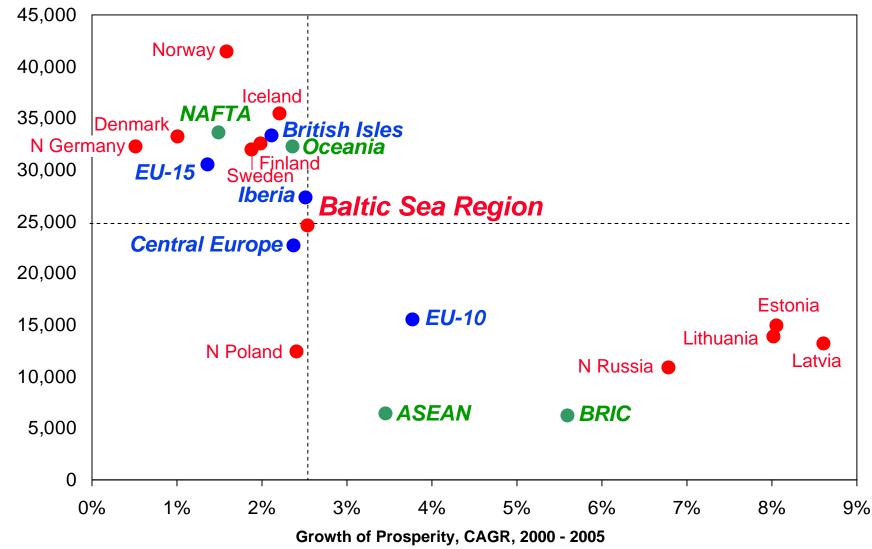
- Institutions
- Trust
- Common 'language'
- Leadership

Economic Outcomes

- High prosperity in the north-west, high growth in the south-east
- World market position solid but not improving
- Innovation position strong but not improving
- Level of integration is significant but unbalanced across parts of the region

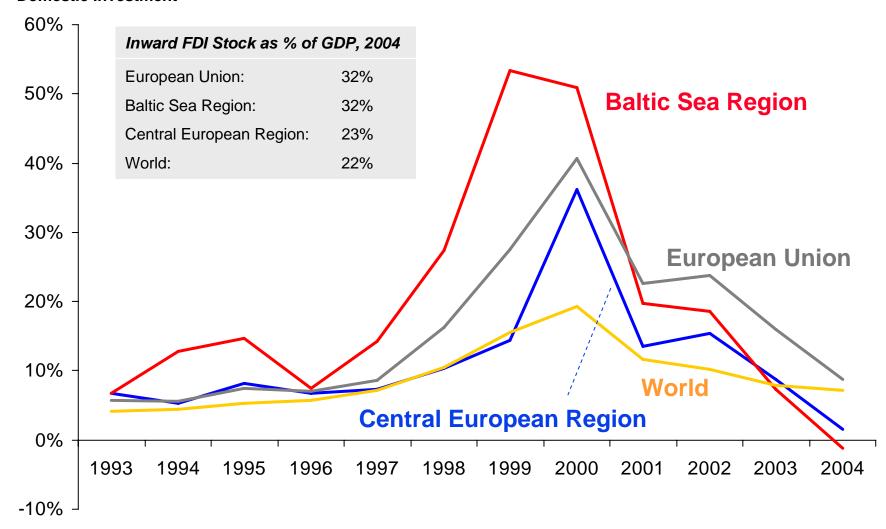
Prosperity Cross-National Regions and BSR Countries

GDP per Capita, US-Dollar, PPP, 2005

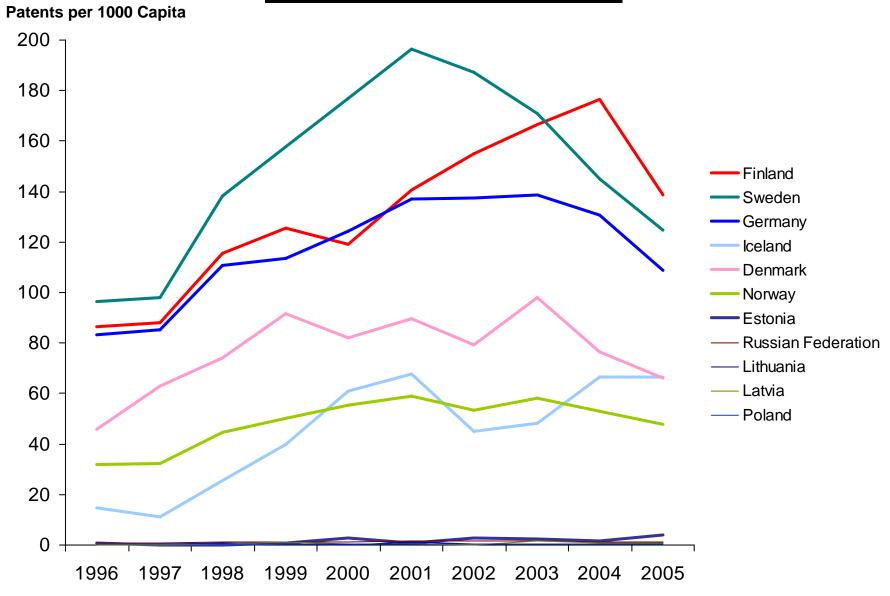


Investment and Exports FDI Inflows over Time

FDI Inflows as % of Gross Domestic Investment



Patenting Intensity over Time Baltic Sea Region Countries

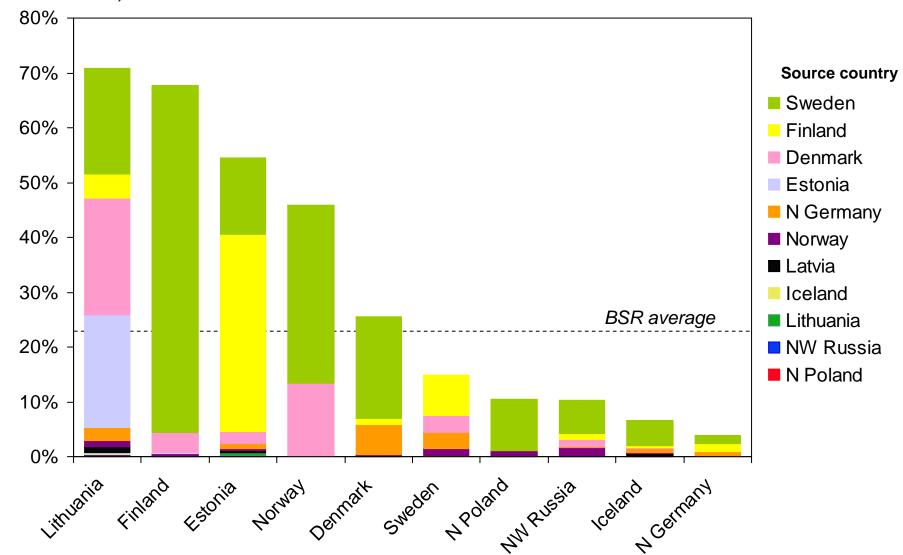


Source: USPTO (2006), author's analysis.

State of the Region-Report 2006

Integration Foreign Direct Investment Flows

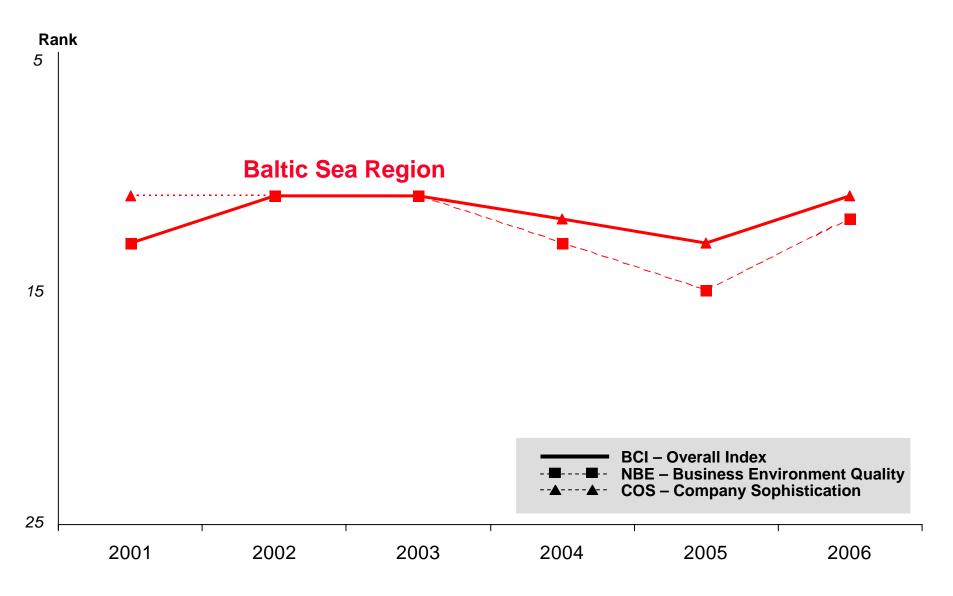
Share of inward FDI from other BSR countries, 1999 - 2004



Economic Assets

- Sound macroeconomic policies, sound institutions and legal systems, and few social issues
 - But economically small region at the European periphery with few metropolitan regions
- Well established financial markets, solid skill and science base, and a regulatory environment supporting fair and open competition
 - But low attraction of skilled foreign labor, weak incentives for investment and risk taking, and remaining gaps in infrastructure
- A core group of multinational companies from the region and wide-spread adoption of modern management practices
 - But few new companies of significant size emerging

Microeconomic Foundations <u>Business Competitiveness Index Ranking over Time</u>



Knowledge Creation Top Universities in the Baltic Sea Region

Institution	Country	World Rank	BSR Rank
Karolinska Inst Stockholm	Sweden	45	1
Univ Copenhagen	Denmark	57	2
<u>Uppsala Univ</u>	Sweden	60	3
<u>Univ Oslo</u>	Norway	69	4
<u>Univ Helsinki</u>	Finland	76	5
Stockholm Univ	Sweden	93	б
<u>Lund Univ</u>	Sweden	99	7
<u>Aarhus Univ</u>	Denmark	101-152	8
<u>Univ Hamburg</u>	Germany	101-152	8
Gothenburg Univ	Sweden	153-202	10
Tech Univ Denmark	Denmark	153-202	10
<u>Univ Kiel</u>	Germany	153-202	10
<u>Chalmers Univ Tech</u>	Sweden	203-300	13
Norwegian Univ Sci & Tech	Norway	203-300	13
Royal Inst Tech	Sweden	203-300	13
Swedish Univ Agr Sci	Sweden	203-300	13
<u>Umea Univ</u>	Sweden	203-300	13
Univ Southern Denmark	Denmark	203-300	13
<u>Univ Turku</u>	Finland	203-300	13

Capabilities

- Wide set of cross-regional institutions and long historical legacy of linkages across the region but very different recent historic experiences
- Generally high level of trust in the north-west but unclear whether this carriers over to cross-regional relations and the south-east
- Broad consensus on the importance of competition and the impact of globalization but different views on the role of government
- General tendency to believe in the power of institutions with less tradition in individual leadership

The Formula of Baltic Sea Region Growth The Nordic Model

Sound domestic policies

- Macro
- Institutions
- Skills
- Infrastructure
- Openness

Globalization



 Companies with long legacy of global presence

Technological change

 Increasing role of know-how in value creation and growth of science-related industries play to strengths of the region



= Strong economic growth

The Formula of Baltic Sea Region Growth The Baltic Model

Legacy

Sound skill base

Openness and Incentives

- Openness for trade and investment
- Aggressive FDI attraction efforts
- Low taxes

Location

 Revitalization of historic relations to Northern and Western neighbors



The Formula of Baltic Sea Region Growth The Integration Model

Legacy

 Tradition of close ties across the Region

Institutions

 Leveraging EU and NATO institutional structures to provide stability

Historic Opportunity

- Willingness in
 Western Europe to
 push for integration
- Consensus in Eastern Europe

= Strong growth of integration

The Formula Hitting its Limits

Traditional challenges remain in place

o Economically small region at the European periphery

Baltic Sea integration policies are losing traction

- Past model of west-to-east transfers has reached its limit
- EU membership of Baltic countries and Poland create a competing arena
- The EU context changed the dynamics of relations to Russia

Domestic policy models are losing traction

- Nordic countries need to provide better environment for human skill-intensive entrepreneurial companies
- Baltic countries need to invest in creating new capabilities

Competitors are catching up

o Many countries are significantly upgrading their domestic policies

The Challenge of Economic Heterogeneity

Low Degree of Heterogeneity High

- Easy to develop a common identity
- Easy applicability of others' experience
- Balanced distribution of benefits



 Regional cooperation is easier but provides fewer benefits

- Huge potential gains from regional benchmarking
- Huge potential gains from division of labor



 Regional cooperation is harder but provides higher benefits

Putting the Baltic Sea Region at the Top of Europe Key Issues

- Aggressively pursue full regional integration, especially when it hits politically sensitive areas
- Intensify the integration of private sector leaders and companies into regional cooperation efforts
- Identify the unique economic value that the Baltic Sea Region aims to provide as part of the global economy
- Address individual weaknesses in the business environment, focusing on the areas most critical to the Region's strategic position